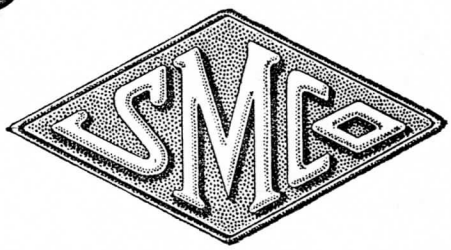
# SOUVENIR SPOONS
## AND
# ENAMEL
# GOLD AND SILVER
# JEWELRY

TRADE 

MARK

1914

The Shepard Manufacturing Co.
Melrose Highlands
Mass.

# Souvenir Spoons
and
# Enamel Jewelry
in
# Gold and Silver

TRADE MARK

*Sterling Silver 925/1000 Fine*

*All Illustrations Actual Size*

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## The Shepard Manufacturing Co.
*Incorporated*

Melrose Highlands, Mass.

# Introductory

## We Take Pleasure in Handing You this Catalog of High Grade Sterling Silver Souvenir Spoons, Sterling Silver Enameled Jewelry, Fourteen Karat Gold Enameled Jewelry, and Sterling Silver Novelties

We are able to illustrate but a comparatively small part of our line which is very complete, embracing as it does, more than 3,500 different spoon handle dies and 2,600 different bowl dies.

We originated the Souvenir Spoon idea with the famous "Golden Rod" spoon more than a quarter of a century ago, and believe that our long experience and extensive variety enable us to serve you to better advantage than would otherwise be possible.

## Special Souvenir Spoons

Our Souvenir Spoon dies cover practically every subject of interest in this country. If the style and price of spoon which you require is not illustrated, write, sending description and price of spoon wanted, and we will send you sample spoon, cut or description of the same. If we do not have a special spoon for your city or town, any of our stock spoons illustrated on pages 5, 10, 11, 12, 14, 15 and 16 may be used by engraving in the bowl the name of your state, city, town, or any public building or place of interest. If they are to be engraved with public building or scene, send a picture together with the wording which you wish used.

We wish to call your special attention to our No. 82 pierced handle spoons on page 5, and our No. 724 pierced handle spoons on page 4, these being especially popular at this time. Also to our Baby Spoons on pages 34, 35, 36 and 37, and Napkin Markers on pages 38 and 39.

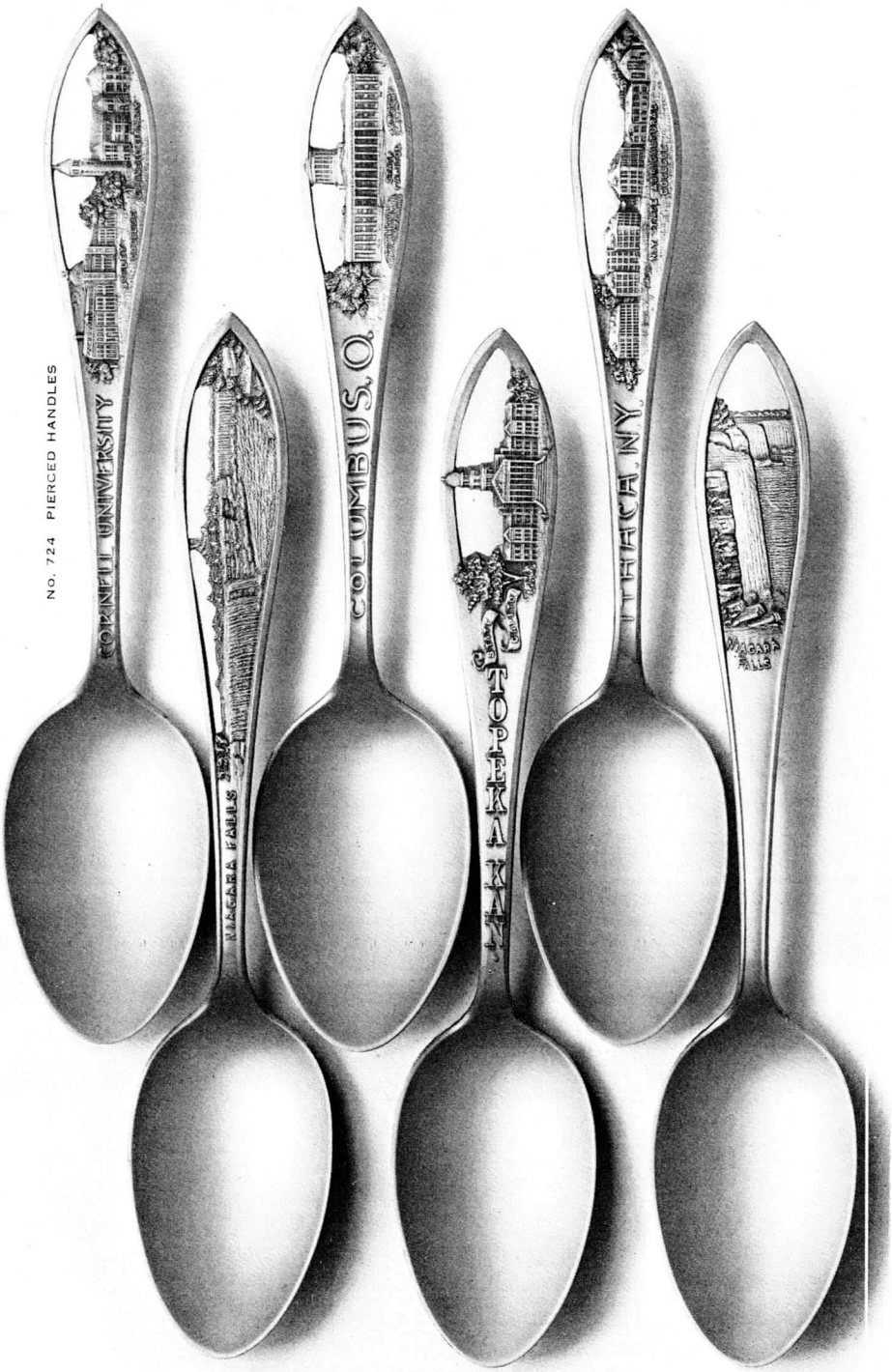
On pages 26, 27, 28, 29 and 30, we illustrate our BRADFORD PATTERN, which has been pronounced by some of the most critical buyers as the last word in flat ware designing. Our prices on these fancy pieces will prove attractive.

We wish especially to call your attention to the fine die work on our spoon handles which is the result of expert labor and surpassed by none. We manufacture Souvenir Spoons in such large quantities that we are able to quote a lower price than other manufacturers.

## OFFICIAL SOUVENIR SPOONS OF THE PANAMA CALIFORNIA FAIR

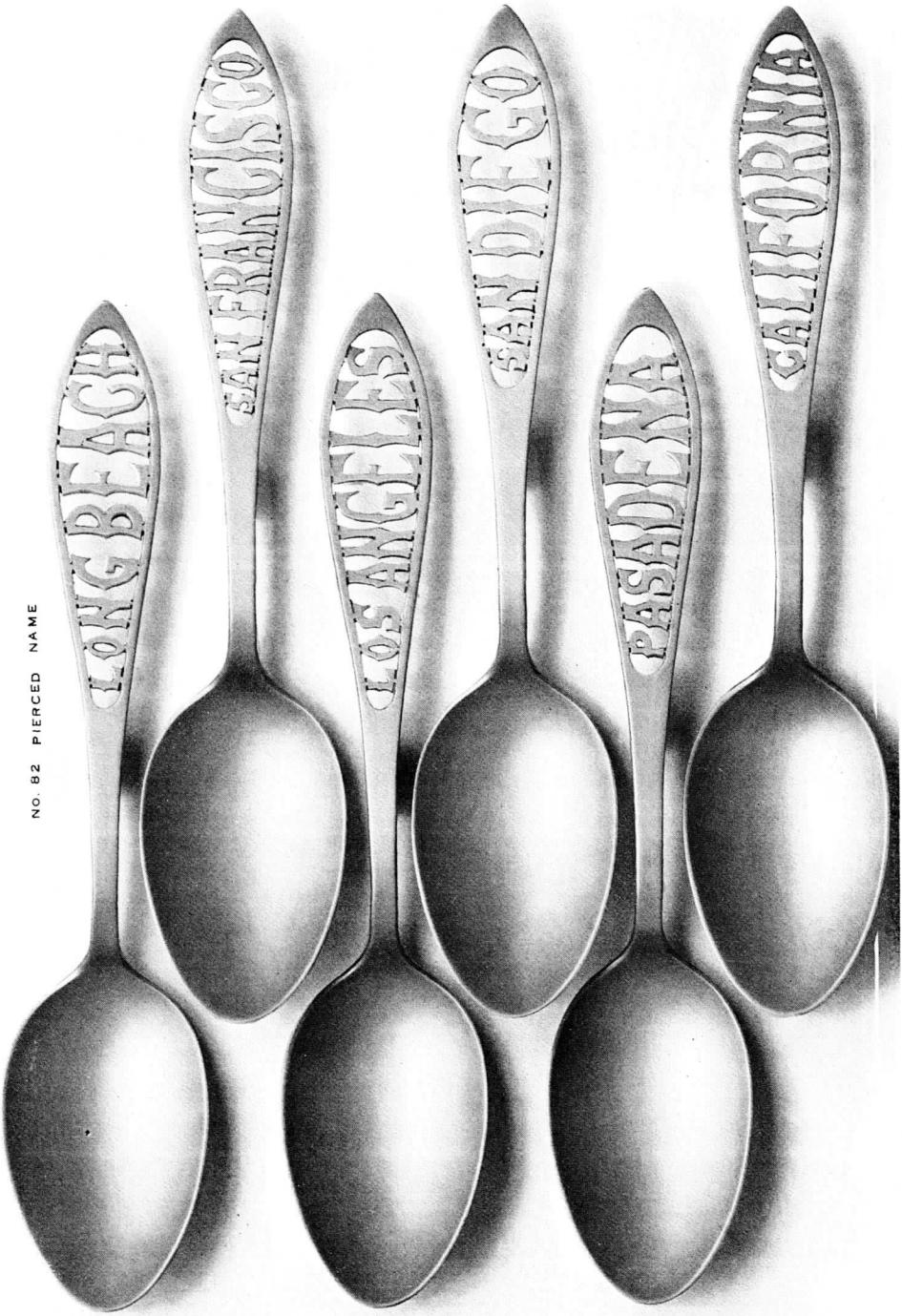
The two larger illustrations show the front and back of the Official Panama-California Exposition Spoon. This spoon is made in three sizes: tea, five o'clock and coffee. The die work on these is after the style of the Old Dutch Silversmithing.

| | Satin or polished bowl | Gilt or struck bowl | Eng. name satin or pol. bowl | Eng. name gilt bowl | Eng. subj. satin or pol. bowl | Eng. subject gilt bowl |
|---|---|---|---|---|---|---|
| Tea | **$12.00** | **$13.00** | **$13.50** | **$14.50** | **$16.00** | **$17.00** |
| Five o'clock | **9.00** | **10.00** | **10.50** | **11.50** | **13.00** | **14.00** |
| Coffee | **6.00** | **7.00** | **7.50** | **8.50** | **10.00** | **11.00** |




No. 724 PIERCED HANDLES

| Number | Satin or polished bowl | Gilt or struck bowl | Eng. name satin or pol. bowl | Eng. name gilt bowl | Eng. subj. satin or pol. bowl | Eng. subject gilt bowl |
|---|---|---|---|---|---|---|
| **724** Pierced Handle | **$10.50** | **$11.50** | **$12.00** | **$13.00** | **$14.50** | **$15.50** |




NO. 82 PIERCED NAME

| Number | Satin or polished bowl | Gilt or struck bowl | Eng. name satin or pol. bowl | Eng. name gilt bowl | Eng. subj. satin or pol. bowl | Eng. subject gilt bowl |
|---|---|---|---|---|---|---|
| **82** Pierced Handle | **$10.50** | **$11.50** | **$12.00** | **$13.00** | **$14.50** | **$15.50** |

No. 82 can be had with any name pierced out in dozen lots at above price. If ordered in lots of less than 12, an extra charge of $1.00 will be made.

# Panama-California Exposition Souvenirs

WE HAVE BEEN AWARDED THE CONTRACT FOR MANUFACTURING ALL SOUVENIR SPOONS AND ENAMEL JEWELRY FOR THE PANAMA-CALIFORNIA EXPOSITION 1915, COMMEMORATING THE OPENING OF THE PANAMA CANAL

CUSTOMERS wishing exclusive designs in Souvenir Spoons can have the same by paying for the dies, the cost of which varies from $30.00 to $75.00. Special bowl dies for customers cost from $7.50 to $15.00. Our designing department is at your service, and if you will send in your idea with a rough sketch, we will be glad to furnish design and quote price. We should be pleased to figure on any spoon, special jewelry, college or school class pins which you are now using, if you will send us a sample and let us know how many of these you require. We believe we can save you money on this class of work.

## GOLD PLATING

Gold plating bowls of tea or coffee spoons, $1.00 per dozen.

## STAMPING

Stamping subjects in bowls of tea or coffee spoons, $1.00 per dozen.

NOTE: $1.50 per dozen is the usual charge of other manufacturers for gold plating or stamping.

## TERMS

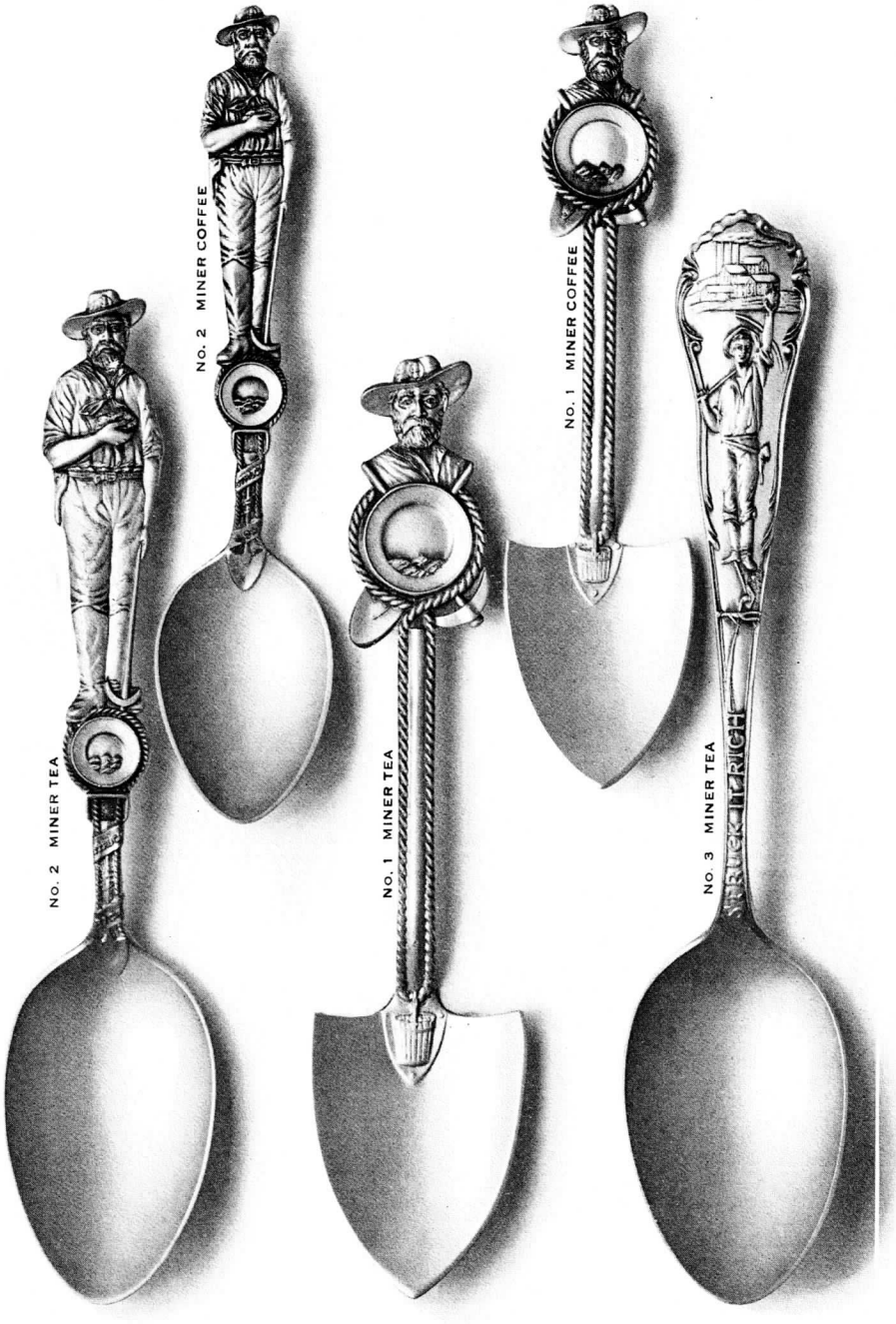
Our terms on goods illustrated in this catalogue, both spoons and jewelry, are 2 per cent. 10 days, net 30 days.

## ENGRAVING

Price for engraving names, script, of states, cities, towns etc., $1.50 per dozen for tea or coffee spoons. Price for engraving public buildings, bridges, ships and other subjects on tea or coffee spoons, $4.00 per dozen.

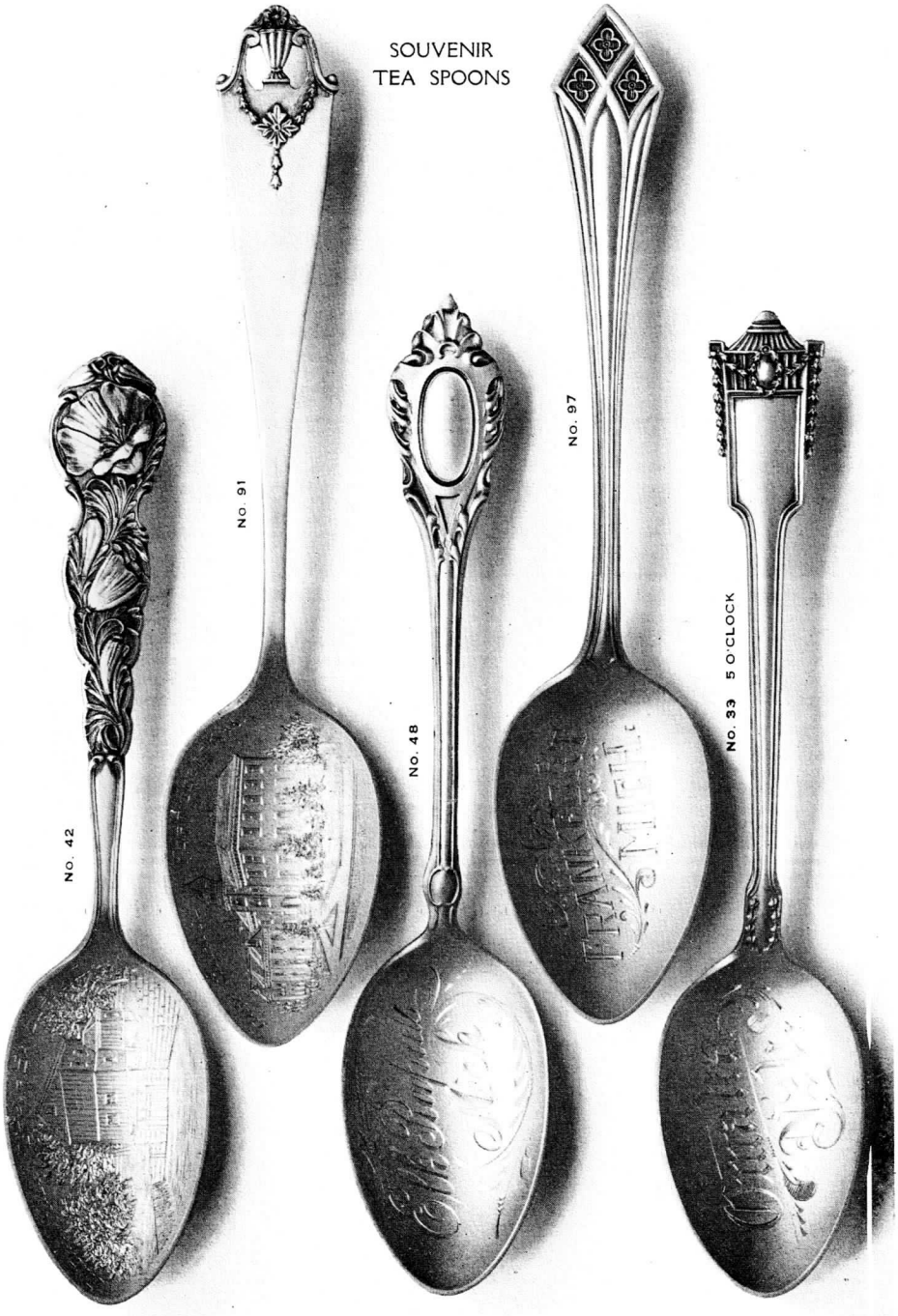
| Number | Satin or polished bowl | Gilt or struck bowl | Eng. name satin or pol. bowl | Eng. name gilt bowl | Eng. subj. satin or pol. bowl | Eng. subject gilt bowl |
|---|---|---|---|---|---|---|
| 12 State Tea | $11.00 | $12.00 | $12.50 | $13.50 | $15.00 | $16.00 |
| 614 State Tea | 12.00 | 13.00 | 13.50 | 14.50 | 16.00 | 17.00 |
| 90 Tea | 7.50 | 8.50 | 9.00 | 10.00 | 11.50 | 12.50 |
| 5 Indian Tea | 8.50 | 9.50 | 10.00 | 11.00 | 12.50 | 13.50 |
| 1 State Tea | 9.00 | 10.00 | 10.50 | 11.50 | 13.00 | 14.00 |

We make a special No. 1, No. 12 and No. 614 spoon for various states, cities and towns. (See list on page 31)

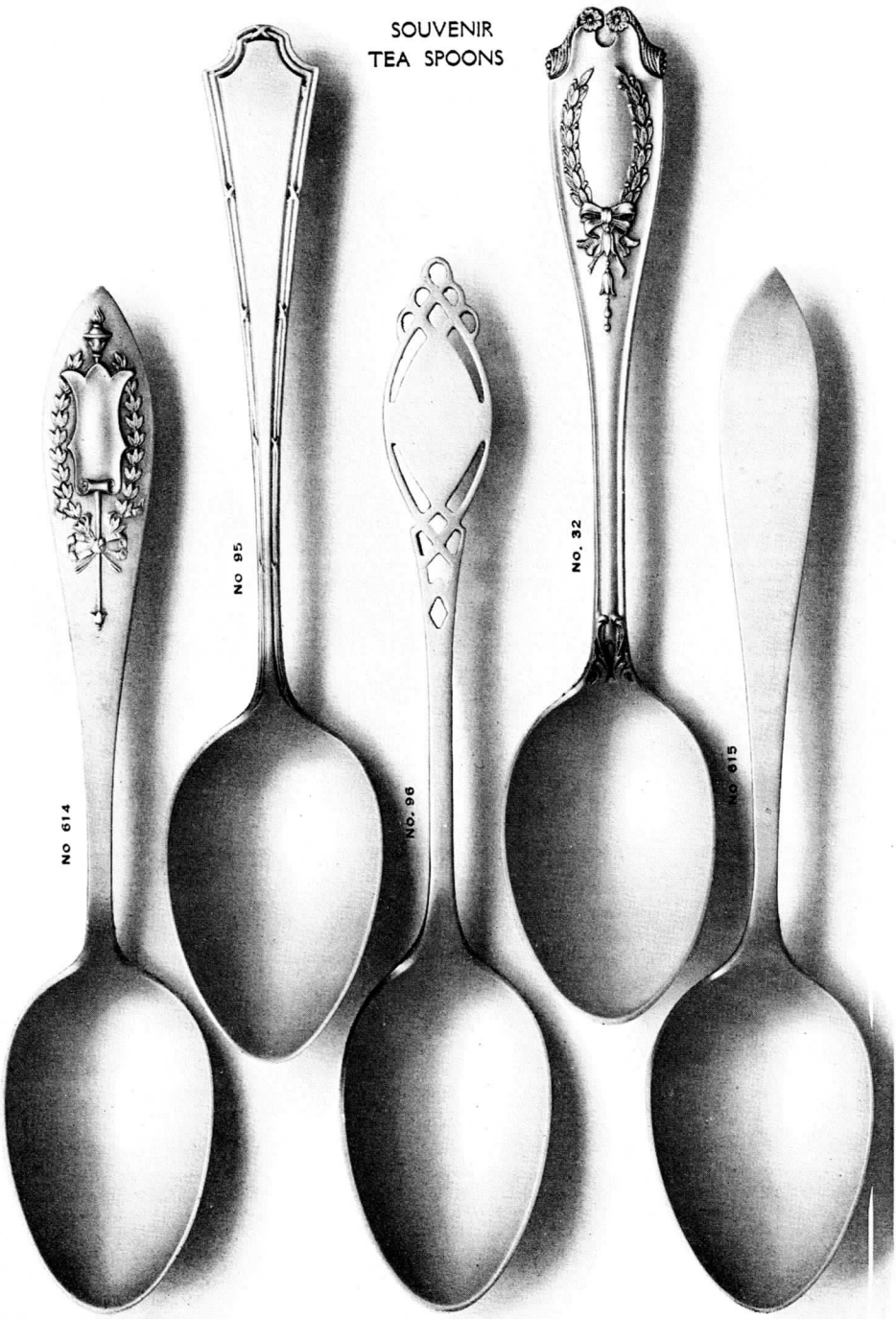



| Number | Satin or polished bowl | Gilt or struck bowl | Eng. name satin or pol. bowl | Eng. name gilt bowl | Eng. subj. satin or pol. bowl | Eng. subject gilt bowl |
|---|---|---|---|---|---|---|
| 2 Miner Tea | $10.00 | $11.00 | $11.50 | $12.50 | $14.00 | $15.00 |
| 2 Miner Coffee | 6.00 | 7.00 | 7.50 | 8.50 | 10.00 | 11.00 |
| 1 Miner Tea | 9.00 | 10.00 | 10.50 | 11.50 | 13.00 | 14.00 |
| 1 Miner Coffee | 5.50 | 6.50 | 7.00 | 8.00 | 9.50 | 10.50 |
| 3 Miner Tea | 10.00 | 11.00 | 11.50 | 12.50 | 14.00 | 15.00 |

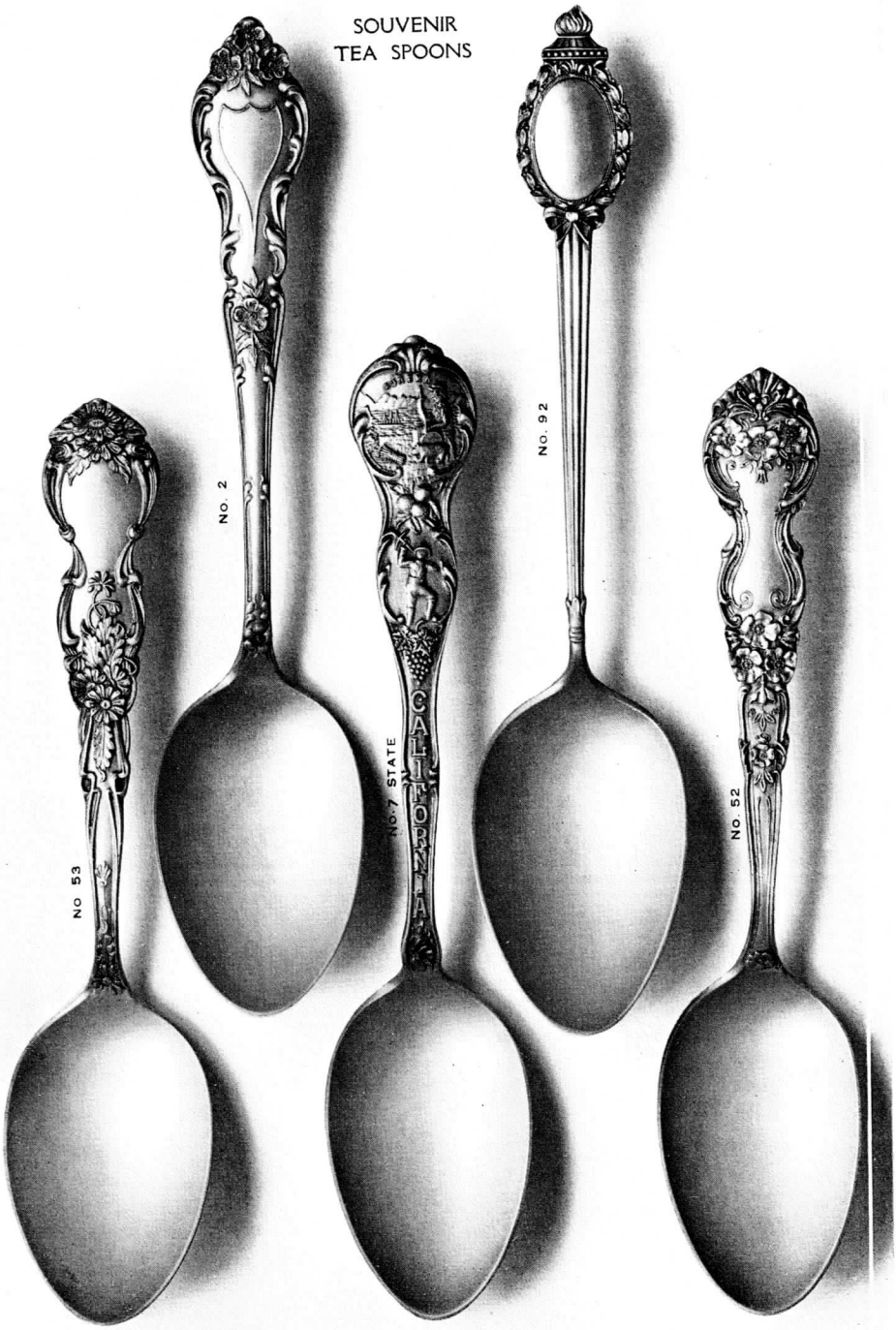
| Number | Satin or polished bowl | Gilt or struck bowl | Eng. name satin or pol. bowl | Eng. name gilt bowl | Eng. subj. satin or pol. bowl | Eng. subject gilt bowl |
|---|---|---|---|---|---|---|
| **614** Shriner Tea | **$12.00** | **$13.00** | **$13.50** | **$14.50** | **$16.00** | **$17.00** |
| **7** Masonic Tea | **13.50** | **14.50** | **15.00** | **16.00** | **17.50** | **18.50** |
| **3** Eastern Star Tea | **13.50** | **14.50** | **15.00** | **16.00** | **17.50** | **18.50** |
| G. A. R. Tea | **13.50** | **14.50** | **15.00** | **16.00** | **17.50** | **18.50** |
| **614** Minneapolis Tea | **12.00** | **13.00** | **13.50** | **14.50** | **16.00** | **17.00** |




| Number | Satin or polished bowl | Gilt or struck bowl | Eng. name satin or pol. bowl | Eng. name gilt bowl | Eng. subj. satin or pol. bowl | Eng. subject gilt bowl |
|---|---|---|---|---|---|---|
| **42** Poppy Tea | **$7.00** | **$8.00** | **$8.50** | **$9.50** | **$11.00** | **$12.00** |
| **91** Tea | **9.00** | **10.00** | **10.50** | **11.50** | **13.00** | **14.00** |
| **48** Tea | **7.50** | **8.50** | **9.00** | **10.00** | **11.50** | **12.50** |
| **97** Tea | **8.00** | **9.00** | **9.50** | **10.50** | **12.00** | **13.00** |
| **33** Five o'clock Tea | **7.50** | **8.50** | **9.00** | **10.00** | **11.50** | **12.50** |

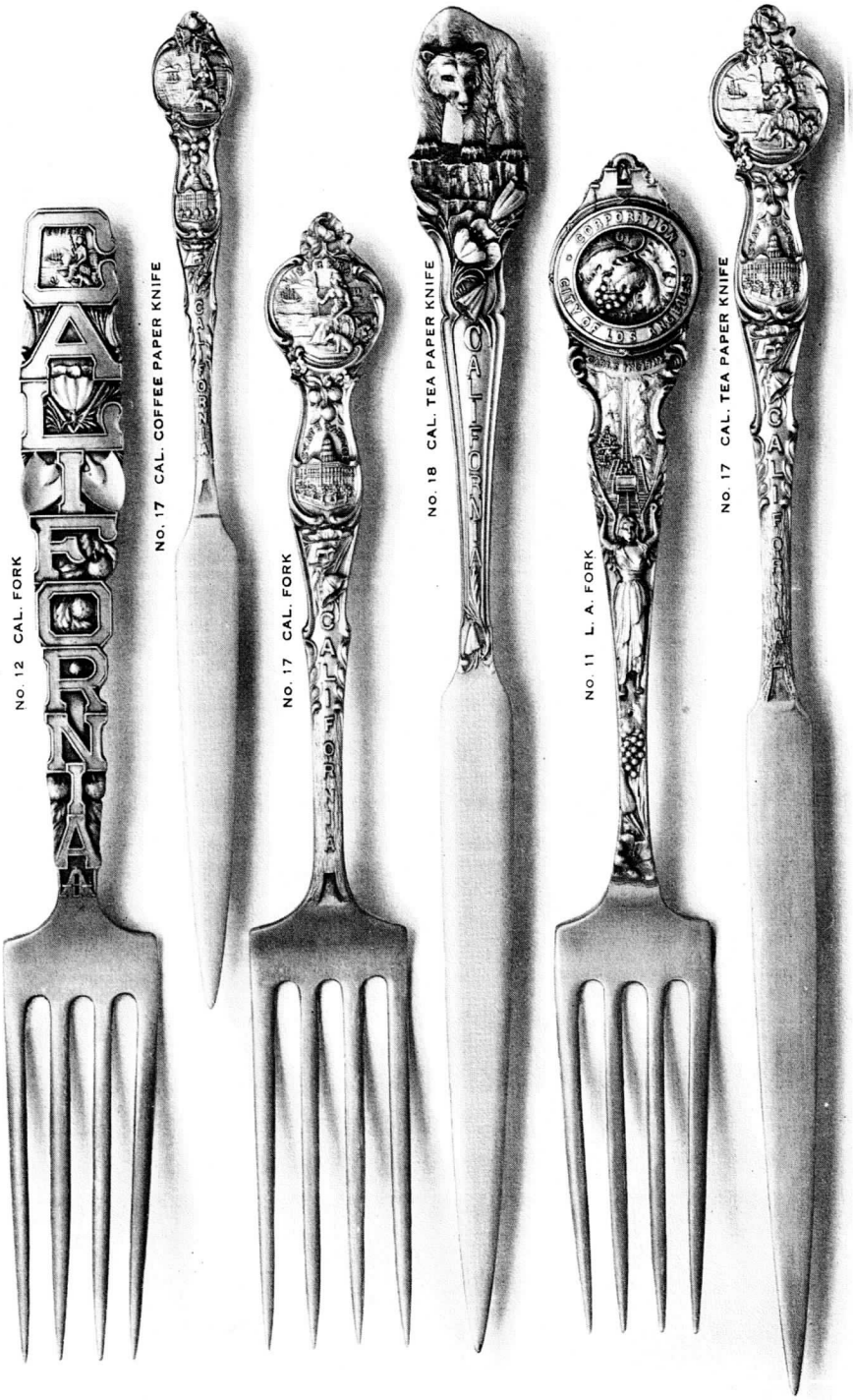



| Number | Satin or polished bowl | Gilt or struck bowl | Eng. name satin or pol. bowl | Eng. name gilt bowl | Eng. subj. satin or pol. bowl | Eng. subject gilt bowl |
|---|---|---|---|---|---|---|
| **614** Tea | **$9.00** | **$10.00** | **$10.50** | **$11.50** | **$13.00** | **$14.00** |
| **95** Tea | **8.50** | **9.50** | **10.00** | **11.00** | **12.50** | **13.50** |
| **96** Tea | **8.00** | **9.00** | **9.50** | **10.50** | **12.00** | **13.00** |
| **32** Tea | **9.00** | **10.00** | **10.50** | **11.50** | **13.00** | **14.00** |
| **615** Tea | **9.00** | **10.00** | **10.50** | **11.50** | **13.00** | **14.00** |

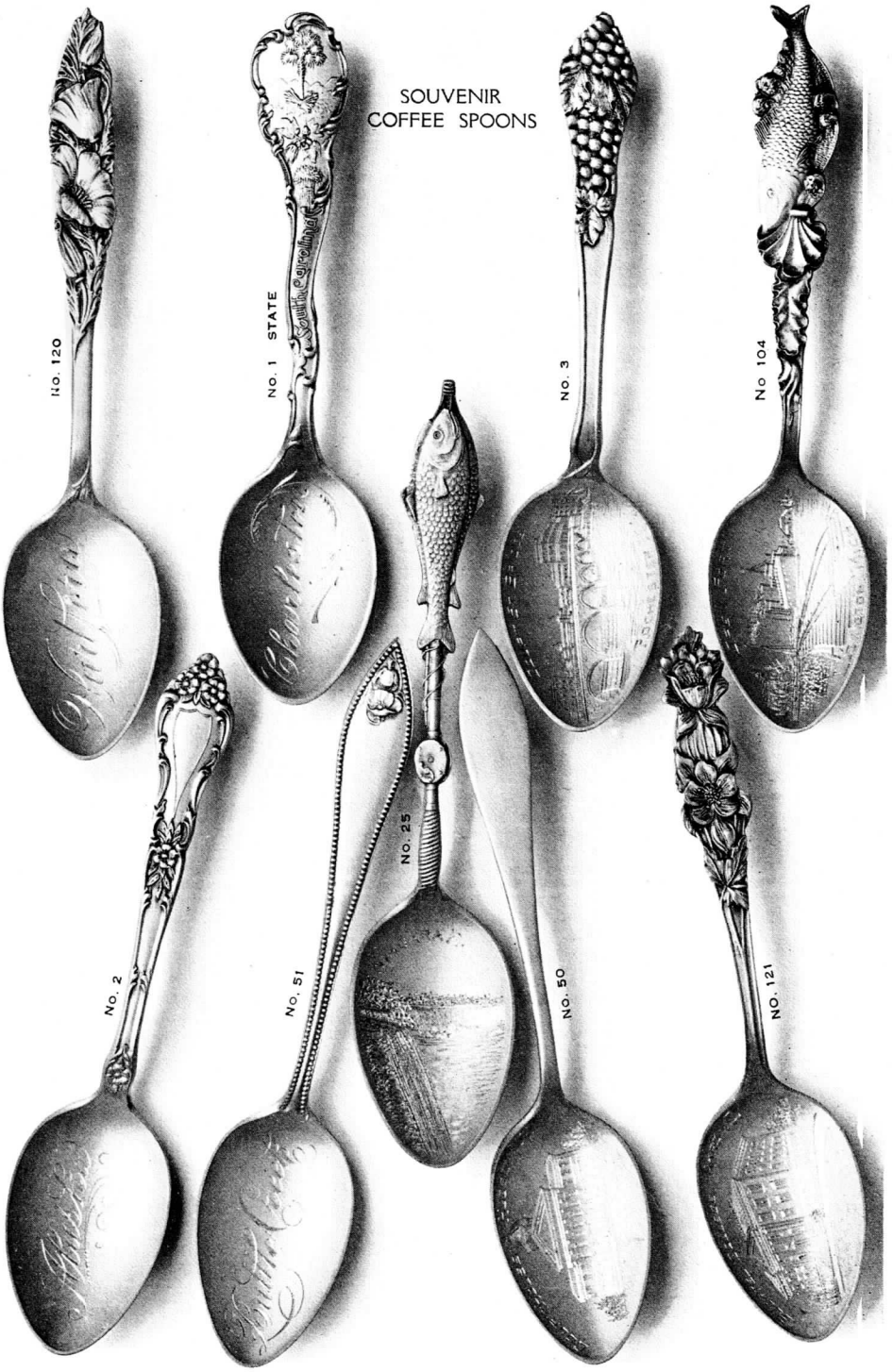



| Number | Satin or polished bowl | Gilt or struck bowl | Eng. name satin or pol. bowl | Eng. name gilt bowl | Eng. subj. satin or pol. bowl | Eng. subject gilt bowl |
|---|---|---|---|---|---|---|
| **53** Tea | **$7.00** | **$8.00** | **$8.50** | **$9.50** | **$11.00** | **$12.00** |
| **2** Tea | **7.00** | **8.00** | **8.50** | **9.50** | **11.00** | **12.00** |
| **7** State Tea | **7.50** | **8.50** | **9.00** | **10.00** | **11.50** | **12.50** |
| **92** Tea | **10.00** | **11.00** | **11.50** | **12.50** | **14.00** | **15.00** |
| **52** Tea | **7.00** | **8.00** | **8.50** | **9.50** | **11.00** | **12.00** |

We make No. 7 spoon for various states, cities and towns. **(See list on page 31)**




Above, we have illustrated forks and paper cutters. The price of forks is $2.00 a dozen above the price of plain bowl spoons. The price of paper cutters on teaspoon handles is $2.00 above the price of plain bowl spoons and $1.50 a dozen above the price of plain bowl coffee spoons.

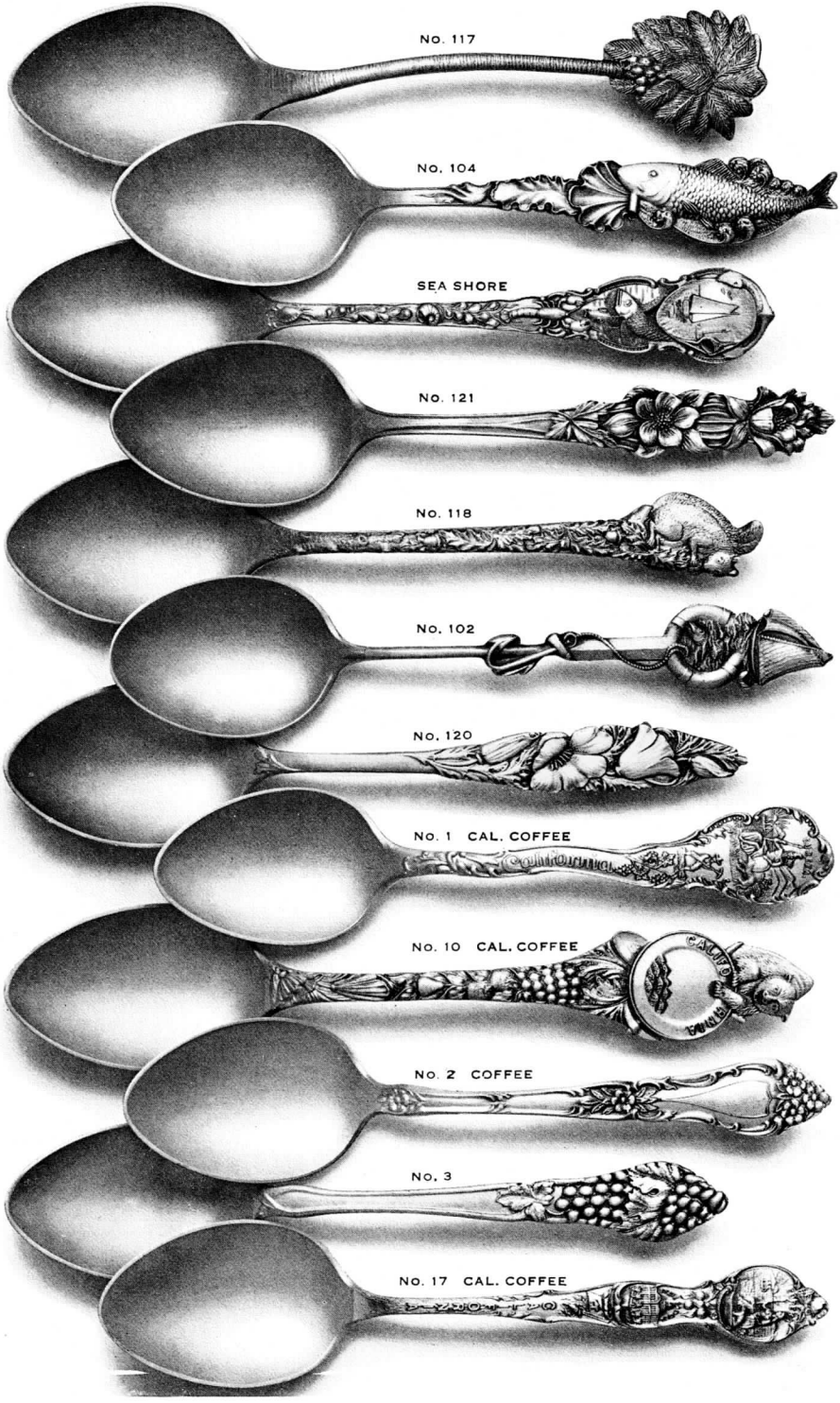



| Number | Satin or polished bowl | Gilt or struck bowl | Eng. name satin or pol. bowl | Eng. name gilt bowl | Eng. subj. satin or pol. bowl | Eng. subject gilt bowl |
|---|---|---|---|---|---|---|
| **120** Coffee | $4.00 | $5.00 | $5.50 | $6.50 | $8.00 | $9.00 |
| **1** State Coffee | 5.00 | 6.00 | 6.50 | 7.50 | 9.00 | 10.00 |
| **3** Coffee | 5.00 | 6.00 | 6.50 | 7.50 | 9.00 | 10.00 |
| **104** Coffee | 5.00 | 6.00 | 6.50 | 7.50 | 9.00 | 10.00 |
| **2** Coffee | 4.00 | 5.00 | 5.50 | 6.50 | 8.00 | 9.00 |

Additional description and prices on Page 31

| Number | Satin or polished bowl | Gilt or struck bowl | Eng. name satin or pol. bowl | Eng. name gilt bowl | Eng. subj. satin or pol. bowl | Eng. subject gilt bowl |
|---|---|---|---|---|---|---|
| 40 Coffee | $4.50 | $5.50 | $6.00 | $7.00 | $8.50 | $9.50 |
| 102 Coffee | 4.50 | 5.50 | 6.00 | 7.00 | 8.50 | 9.50 |
| 55 Coffee | 5.50 | 6.50 | 7.00 | 8.00 | 9.50 | 10.50 |
| 44 Coffee | 5.00 | 6.00 | 6.50 | 7.50 | 9.00 | 10.00 |
| 100 Coffee | 5.00 | 6.00 | 6.50 | 7.50 | 9.00 | 10.00 |

Additional description and prices on Page 31




| Number | Satin or polished bowl | Gilt or struck bowl | Eng. name satin or pol. bowl | Eng. name gilt bowl | Eng. subj. satin or pol. bowl | Eng. subject gilt bowl |
|---|---|---|---|---|---|---|
| 117 Coffee | $5.50 | $6.50 | $7.00 | $8.00 | $9.50 | $10.50 |
| 104 Coffee | 5.00 | 6.00 | 6.50 | 7.50 | 9.00 | 10.00 |
| Seashore Coffee | 5.50 | 6.50 | 7.00 | 8.00 | 9.50 | 10.50 |
| 121 Coffee | 4.00 | 5.00 | 5.50 | 6.50 | 8.00 | 9.00 |
| 118 Coffee | 4.50 | 5.50 | 6.00 | 7.00 | 8.50 | 9.50 |

Additional descriptions and prices on page 31.

ENAMELED JEWELRY: On the following pages we illustrate a few pieces of our 14-karat gold and sterling silver Enameled Jewelry.

This class of jewelry has shown a marvelous growth and skilled perfection during the past few years, and promises greatly increasing popularity.

Special attention is called to the Enamel Jewelry set with first quality French pearls.

MOURNING JEWELRY: A number of attractive pieces of mourning jewelry will be found on page 24.

BLUE BIRD JEWELRY: On page 18 will be found illustrations of our Blue Bird pieces. This line has been the most popular specialty we ever manufactured.

## DESCRIPTION *of* PIN COMBINATIONS

Sets of 1 bar pin and 2 collar pins, are designated as "V sets."

Sets of 2 small pins, are designated as "C sets."

Rose decoration on White (the only color in which the painting is furnished) is designated as "R."

The gold paillons on Enamel, we furnish in White, Light Blue and Plum, are designated as "G."

14-KARAT JEWELRY: Prices on 14-kt. gold jewelry may be had upon application.

# Colored Sheets

## FOR USE IN DIRECT ADVERTISING

We are printing an edition of 50,000 four color sheets of pages shown in this catalog which can be furnished in quantities to suit. The inserts will be printed only on one side of the leaf without any type matter or prices which will enable you to have your local printer print in the proper prices and an announcement on the reverse or plain side of the sheet.

These sheets can be sent out with your letters, bills and statements, or mailed out separately as a special announcement, or inserted in your catalog.

In past seasons we have had a large demand for these sheets, which, according to testimonials, have increased the dealers sales to ten times the usual amount of business. As long as the supply lasts we will furnish these sheets promptly but no two of our customers will be allowed the use of the same sheet in the same city.

## Send Us Your Order For These Inserts Today

Orders for these sheets must be received by us not later than November 10th in order to insure early delivery.

REMEMBER, all orders for these sheets will be filled, provided we have not received an order from some other dealer in your city, and further that the supply has not been exhausted.

These colored sheets illustrate the jewelry which will be most popular for this fall and 1914, and we recommend that you use one or more of these sheets. In sending your order, advise what other sheets you could use in case the supply for the pages ordered was exhausted.

You may telegraph your order for these sheets at our expense.

PRICES — Single sheet, printed one side only.

| | | | |
|---|---|---|---|
| 300 | $2.00 | 3000 | $15.00 |
| 500 | 3.00 | 5000 | 25.00 |
| 1000 | 5.00 | 10000 | 40.00 |

All prices f. o. b. Melrose.

Never before has such an opportunity for high grade advertising been offered at so low a figure, being about 25 per cent. of its cost.

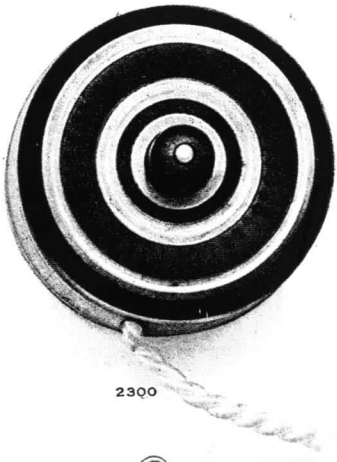
Locket 2179 $3.00 each  Locket 2172 $4.00 each  Locket 2180R $4.50 each  Locket 2173R $4.00 each
No. 77 Chain $1.50 each  No. 2164R Hat Pin $4.50 doz.  No. 2110R Hat Pin $6.00 doz.

BLUE BIRDS.

No. 2301 **$6.00** doz.  No. 2248 **$4.50** doz.  No. 2182 **$3.50** doz.  No. 2136 **$6.00** doz.  No. 2249 **$3.00** doz.
No. 2247 **5.50** doz.  No. 2302 **7.50** doz.  No. 2135 **6.00** doz.  No. 2128 **7.50** doz.  No. 2266 **4.50** doz.

**Additional descriptions and prices on Page 31.**

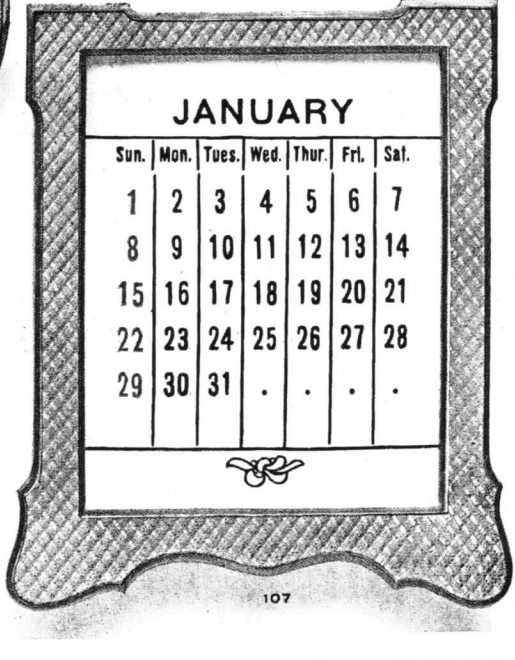
107-R



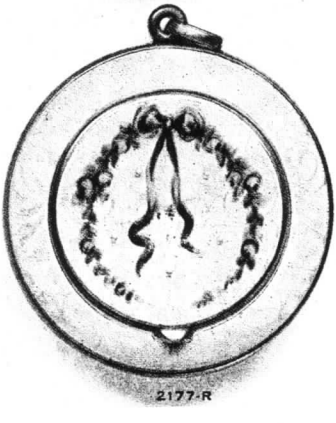
2300

2176

2178




107



2177-R

107R Photo Frame **$3.50**
2178 Vanity, enameled both sides **$9.00**

107 Perpetual Calendar **$3.75**
2177R Vanity, enameled both sides **$8.50**

2300 Electric call button **$7.50**
2176 Vanity, enameled both sides **$6.00**

All of the above articles can be had in the following six colors: White, light green, light blue, gray, plum and dark blue.

2057-R

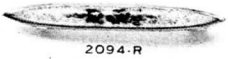
1463-G

2056-R

1462-G

2095-R

1458-G


2094-R

1457-G

1615-R

2057-G

1614-R

2056-G

1458-R

2118-G

1457-R

2117-G

1463-R

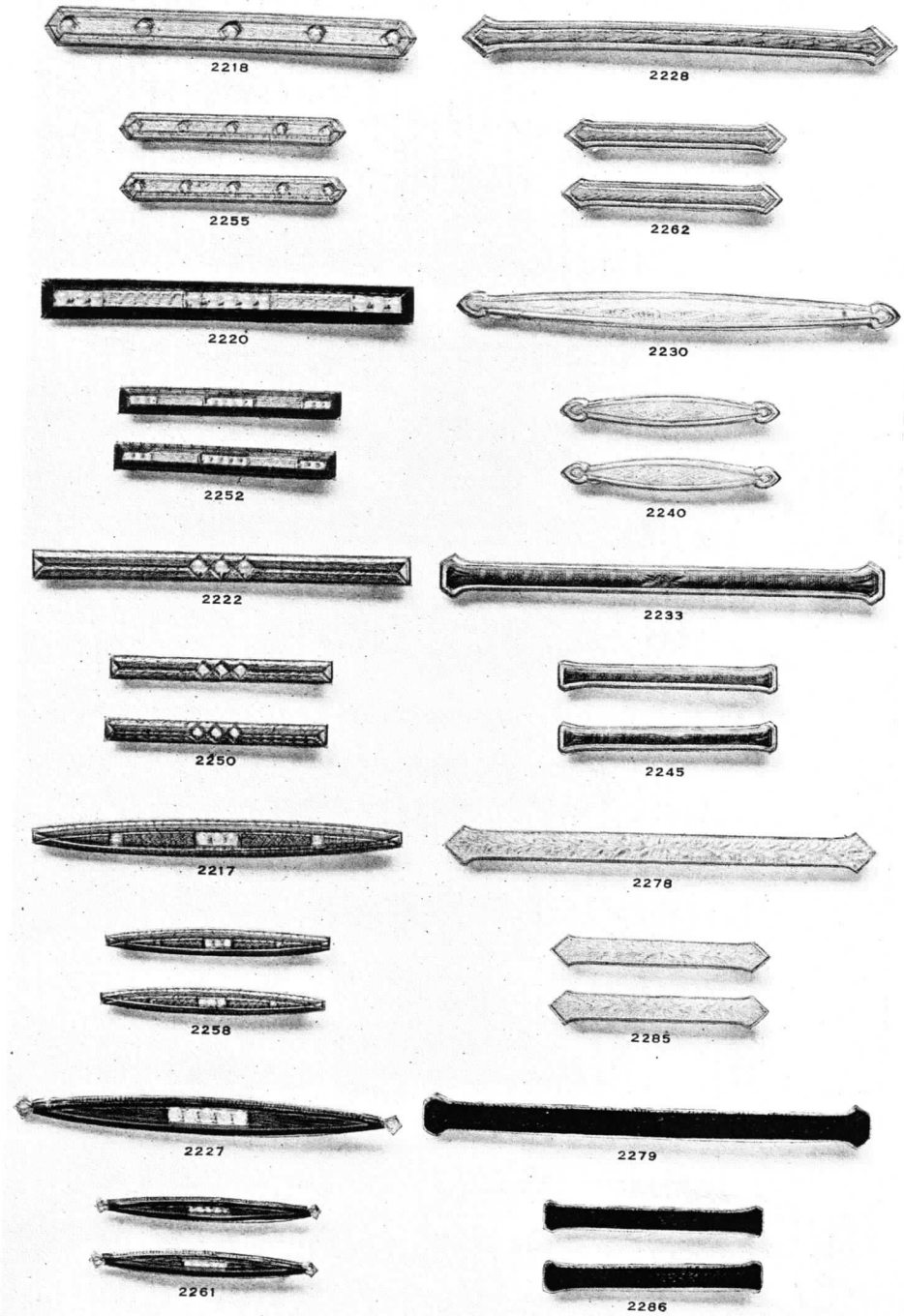
2095-G

1462-R

2094-G

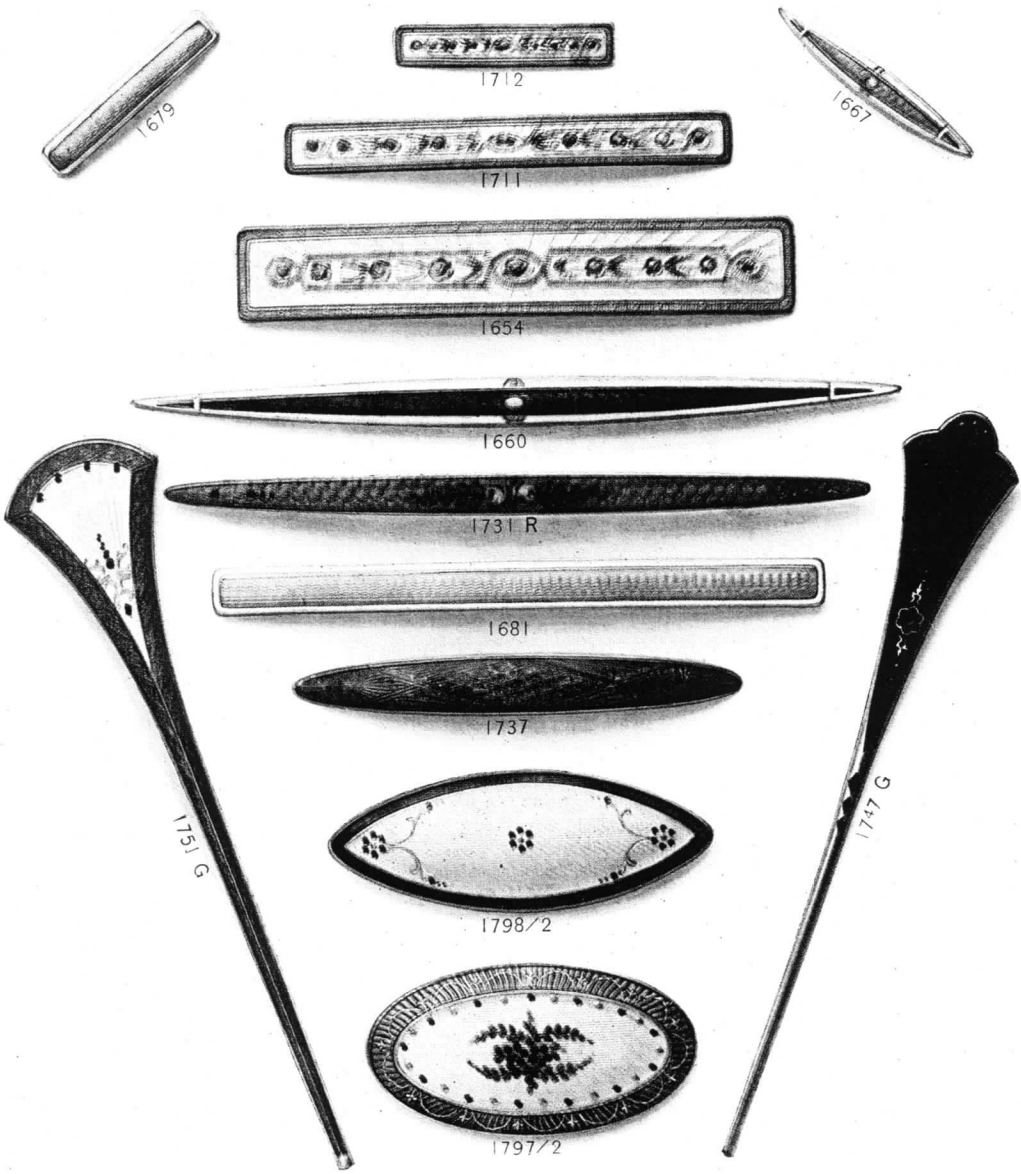
| | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| 2057R | **$12.00** doz. | 1615R | **$10.50** doz. | 1463R | **$9.00** doz. | 1458G | **$9.00** doz. | 2118G | **$12.00** doz. |
| 2056R | **6.00** doz. | 1614R | **5.25** doz. | 1462R | **4.50** doz. | 1457G | **4.50** doz. | 2117G | **6.00** doz. |
| 2095R | **10.50** doz. | 1458R | **9.00** doz. | 1463G | **9.00** doz. | 2057G | **12.00** doz. | 2095G | **10.50** doz. |
| 2094R | **5.25** doz | 1457R | **4.50** doz. | 1462G | **4.50** doz. | 2056G | **6.00** doz | 2094G | **5.25** doz. |

Pins with rose decoration are made only in transparent white.
Pins with gold decoration are made only in white, light blue and plum.
For letters indicating different pin combinations see page 17.



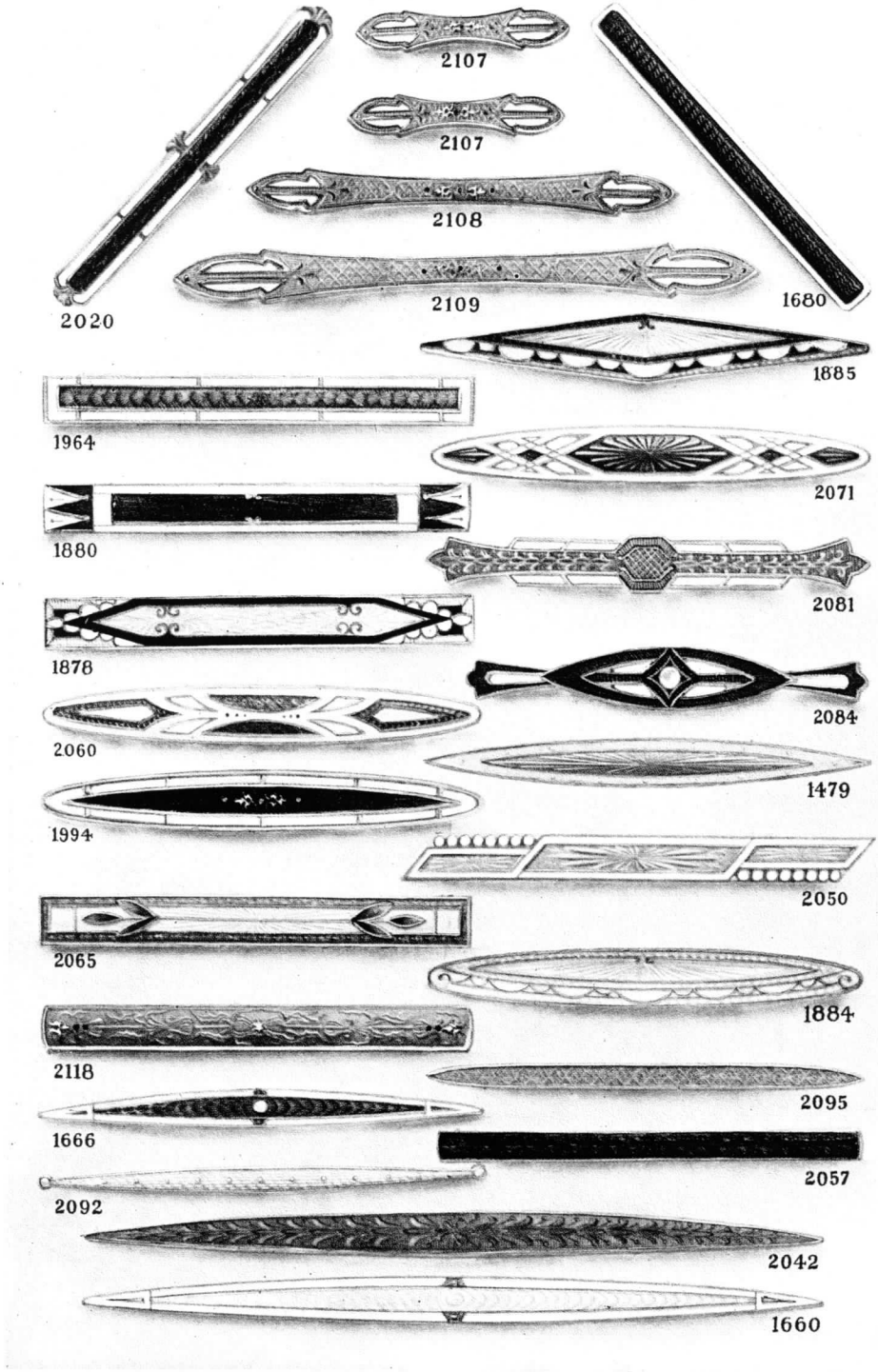

| | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| 2218 | **$16.50** doz. | 2222 | **$13.50** doz. | 2227 | **$15.00** doz. | 2230 | **$12.00** doz. | 2278 | **$12.00** doz. |
| 2255 | **8.25** doz. | 2250 | **6.75** doz. | 2261 | **7.50** doz. | 2240 | **6.00** doz. | 2285 | **6.00** doz. |
| 2220 | **16.50** doz. | 2217 | **15.00** doz. | 2228 | **12.00** doz. | 2233 | **12.00** doz. | 2279 | **12.00** doz. |
| 2252 | **8.25** doz. | 2258 | **7.50** doz. | 2262 | **6.00** doz. | 2245 | **6.00** doz. | 2286 | **6.00** doz. |

The above come in six different colors or combinations of colors: White, light green, light blue, gray, plum, and dark blue.



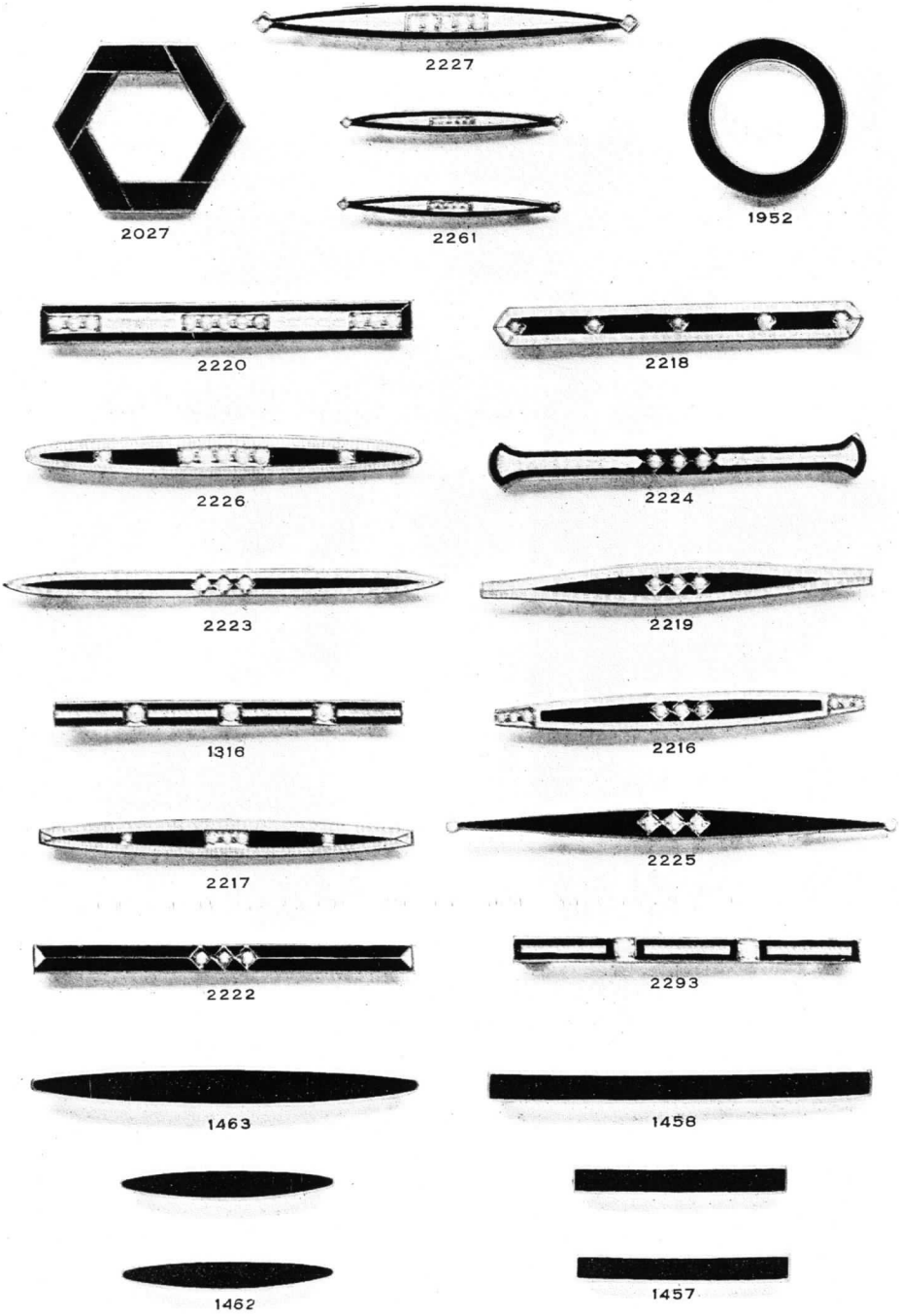

1679 **$4.50** doz. 1667 **$6 00** doz. 1712 **$6.00** doz. 1711 **$12.00** doz. 1654 **$18.00** doz.
1660 **$18.00** doz. 1731R **$16.50** doz. 1681 **$15.00** doz. 1737 **$12.00** doz. 1798-2 **$18.00** doz.
1797-2 **$18.00** doz. 1751G **$24.00** doz. 1747G **$21.00** doz.

The above can be had in six colors or combinations of colors: White, light green, light blue, gray, plum and dark blue.




| | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| 2107 | **$6.00** doz. | 1964 | **$12.00** doz. | 2065 | **$12.00** doz. | 2071 | **$12.00** doz. | 1884 | **$12.00** doz. |
| 2108 | **12.00** doz. | 1880 | **12.00** doz. | 2118 | **12.00** doz. | 2081 | **12.00** doz. | 2095 | **9.00** doz. |
| 2109 | **18.00** doz. | 1878 | **12.00** doz. | 1666 | **12.00** doz. | 2084 | **12.00** doz. | 2057 | **10.50** doz. |
| 2020 | **12.00** doz. | 2060 | **12.00** doz. | 2092 | **9.00** doz. | 1479 | **12.00** doz. | 2042 | **18.00** doz. |
| 1680 | **9.00** doz. | 1994 | **13.50** doz. | 1885 | **12.00** doz. | 2050 | **12.00** doz. | 1660 | **18.00** doz. |

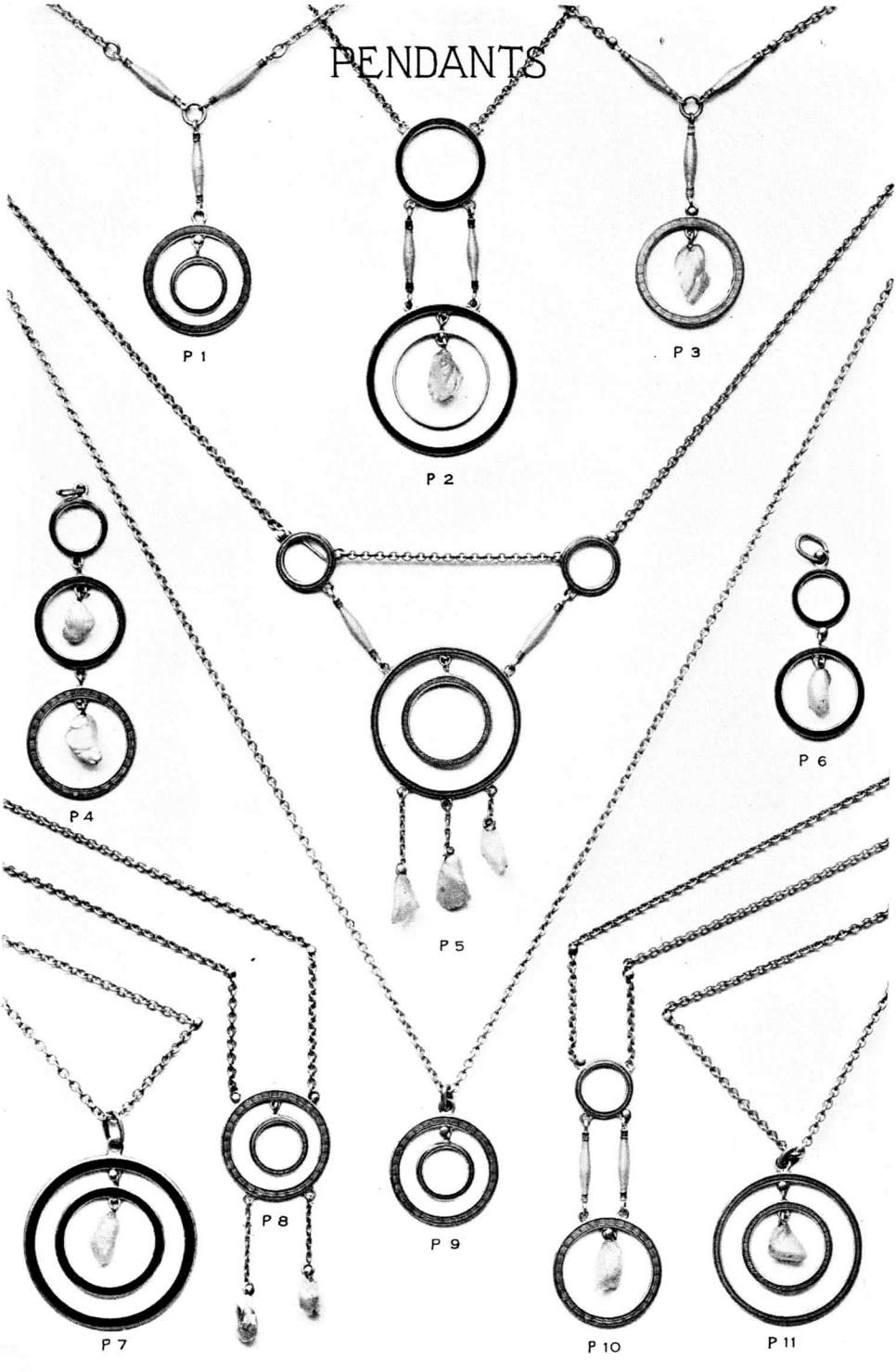
The above can be had in six colors or combinations of colors: White, Light Blue, Gray, Plum and Dark Blue.




| | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| 2027 | **$9.00** doz. | 2223 | **$13.50** doz. | 2222 | **$13.50** doz. | 1952 | **$6.00** doz. | 2219 | **$13.50** doz. |
| 2220 | **16.50** doz. | 1316 | **13.50** doz. | 1463V set | **15.00** doz. | 2218 | **16 50** doz. | 2216 | **15.00** doz. |
| 2226 | **15.00** doz | 2217 | **15.00** doz. | 2227V set | **30.00** doz. | 2224 | **15.00** doz. | 2225 | **15.00** doz. |
| | | 2293 | **$13.50** doz. | | | 1458V set | **$15.00** doz. | | |

NOTE: V sets consist of one bar pin and two collar pins to match.

# PENDANTS




P1 **$2.00** P2 **$2.75** P3 **$2.00** P4 **$2.75** P5 **$3.50** P6 **$2.25** P7 **$2.75** P8 **$2.50**
P9 **$1.25** P10 **$2.50** P11 **$2.50**

Prices for pendants include neck chains.

# THE BRADFORD

JELLY SPOON

MEDIUM FORK

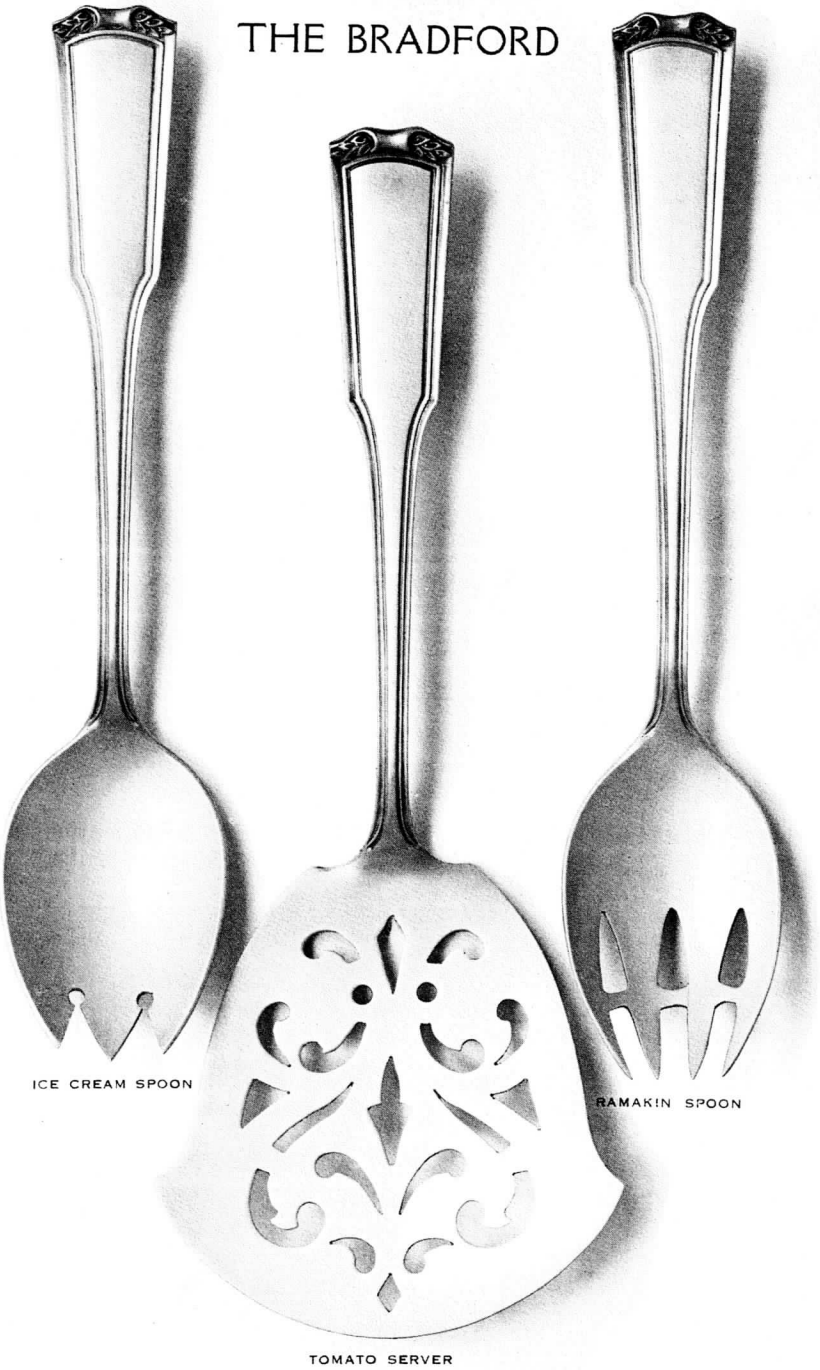
CREAM LADLE

Jelly Spoon **$24.00** doz.

Child's Fork **$10.00** doz.

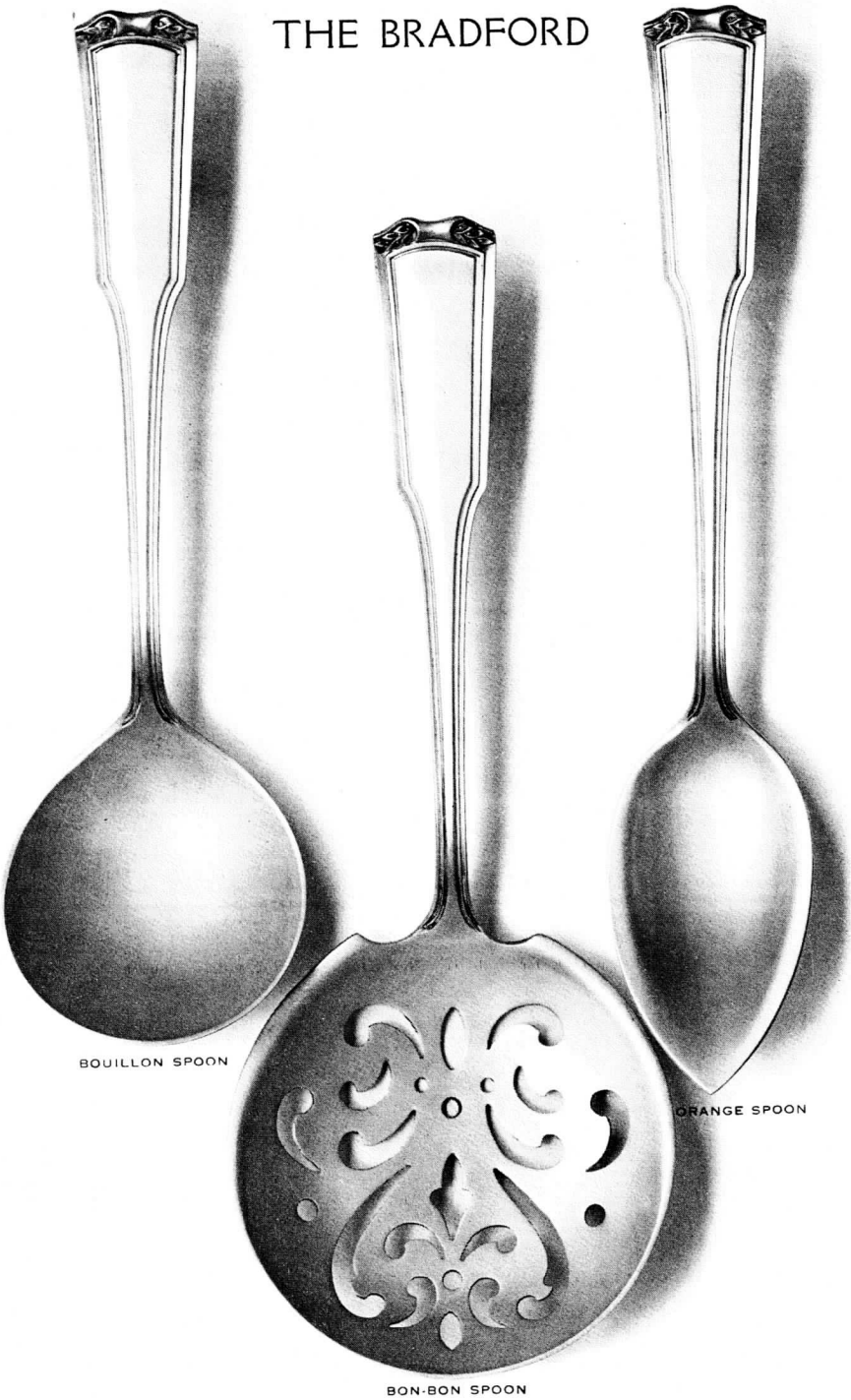
Cream Ladle **$21.00** doz.

# THE BRADFORD




Ice Cream Spoon **$13.50** doz. Tomato Server **$24.00** doz. Ramakin Spoon **$13.50** doz.

# THE BRADFORD




Bouillon Spoon **$12.00** doz. Bon-Bon Spoon **$24.00** doz. Orange Spoon **$10.50** doz.

# THE BRADFORD

Small Cold Meat **$21.00** doz.

Sardine Fork **$21.00** doz.

Cucumber Fork **$21.00** doz.

# THE BRADFORD

Sugar Spoon **$12.00** doz. Butter Knife **$18.00** doz. Teaspoon **$9.00** doz.

# Additional Prices and Descriptions

## PAGE 12

**We make No. 7 for the following places:**

| | | | | | |
|---|---|---|---|---|---|
| Alabama | Alaska | Arizona | Atlantic City | Bermuda | Boston |
| Bridgeport | California | Canada | Champlain | Connecticut | Delaware |
| Georgia | Havana | Honolulu | Idaho | Indiana | Iowa |
| Kansas | La Porte | Magnolia | Maine | Massachusetts | Michigan 7-1 |
| Michigan 7-2 | Minnesota | Montana | Muskogee | Nebraska | Nevada |
| New Mexico | New York | North Carolina | North Dakota | Ohio | Oregon |
| Palm Beach | Pennsylvania | Santa Fe | Saginaw | South Bend | Vermont |
| Virginia | Washington | West Virginia | Wisconsin | Wyoming | |

### No. 1

| | | | | | |
|---|---|---|---|---|---|
| Alabama | Alaska | Arizona | Arkansas | California | Colorado |
| Connecticut | Florida | Georgia | Illinois | Indiana | Iowa |
| Kansas | Kentucky | Lookout Mountain | Louisiana | Maine | Maryland |
| Massachusetts | Mexico | Michigan | Mississippi | Missouri | Montana |
| Nebraska | New Hampshire | New Jersey | New York | North Carolina | Ohio |
| Oklahoma | Oregon | Pennsylvania | Salt Lake | South Carolina | South Dakota |
| Tennessee | Texas | Utah | Vermont | Virginia | Washington |
| Wilmington | Wisconsin | Yellowstone National Park | | | |

### No. 12

| | | | | | |
|---|---|---|---|---|---|
| Albany | Arizona | California | Chicago | Colorado | Duluth |
| Michigan | Minnesota | Missouri | Montana | New Jersey | New York |
| Ohio | Oregon | Pasadena | Philadelphia | Pittsburg | Portland |
| San Diego | St. Augustine | St. Louis | Wisconsin. | Los Angeles | |

### No. 614

| | | | | | |
|---|---|---|---|---|---|
| Alabama | Arizona | Battle Creek | California Mission | California | Michigan |
| Wisconsin | Chicago City Seal | Detroit | Duluth | Illinois | Indiana |
| Indian | Los Angeles | Mexico | Michigan | Minneapolis | Montana |
| New Jersey | New Mexico | New York | Oakland City | Ohio | Pennsylvania |
| Petoskey | Quincy, Illinois | San Diego | Shriner | Texas | Toledo |
| Vermont | Wisconsin Capitol | | | | |

## PAGE 14

| Number | Satin or polished bowl | Gilt or struck bowl | Eng. name satin or pol. bowl | Eng. name gilt bowl | Eng. subj. satin or pol. bowl | Eng. subject gilt bowl |
|---|---|---|---|---|---|---|
| 51 Coffee | $5.00 | $6.00 | $6.50 | $7.50 | $9.00 | $10.00 |
| 25 Coffee | 5.00 | 6.00 | 6.50 | 7.50 | 9.00 | 10.00 |
| 50 Coffee | 5.50 | 6.50 | 7.00 | 8.00 | 9.50 | 10.50 |
| 121 Coffee | 4.00 | 5.00 | 5.50 | 6.50 | 8.00 | 9.00 |

## PAGE 15

| | | | | | | |
|---|---|---|---|---|---|---|
| 22 Coffee | $4.00 | $5.00 | $5.50 | $6.50 | $8.00 | $9.00 |
| 201 Enameled Coffee | 10.00 | 11.00 | 11.50 | 12.50 | 14.00 | 15.00 |
| 4 Indian Coffee | 7.50 | 9.50 | 10.00 | 11.00 | 12.50 | 13.50 |
| 202 Enameled Coffee | 10.00 | 11.00 | 11.50 | 12.50 | 14.00 | 15.00 |

## PAGE 16

| | | | | | | |
|---|---|---|---|---|---|---|
| 102 Coffee | $4.50 | $5.50 | $6.00 | $7.00 | $8.50 | $9.50 |
| 120 Coffee | 4.00 | 5.00 | 5.50 | 6.50 | 8.00 | 9.00 |
| 1 State Coffee | 5.00 | 6.00 | 6.50 | 7.50 | 9.00 | 10.00 |
| 10 California Coffee | 6.00 | 7.00 | 7.50 | 8.50 | 10.00 | 11.00 |
| 2 Coffee | 4.00 | 5.00 | 5.50 | 6.50 | 8.00 | 9.00 |
| 3 Coffee | 4.00 | 5.00 | 5.50 | 6.50 | 8.00 | 9.00 |
| 17 California Coffee | 4.50 | 5.50 | 6.00 | 7.00 | 8.50 | 9.50 |

## PAGE 18

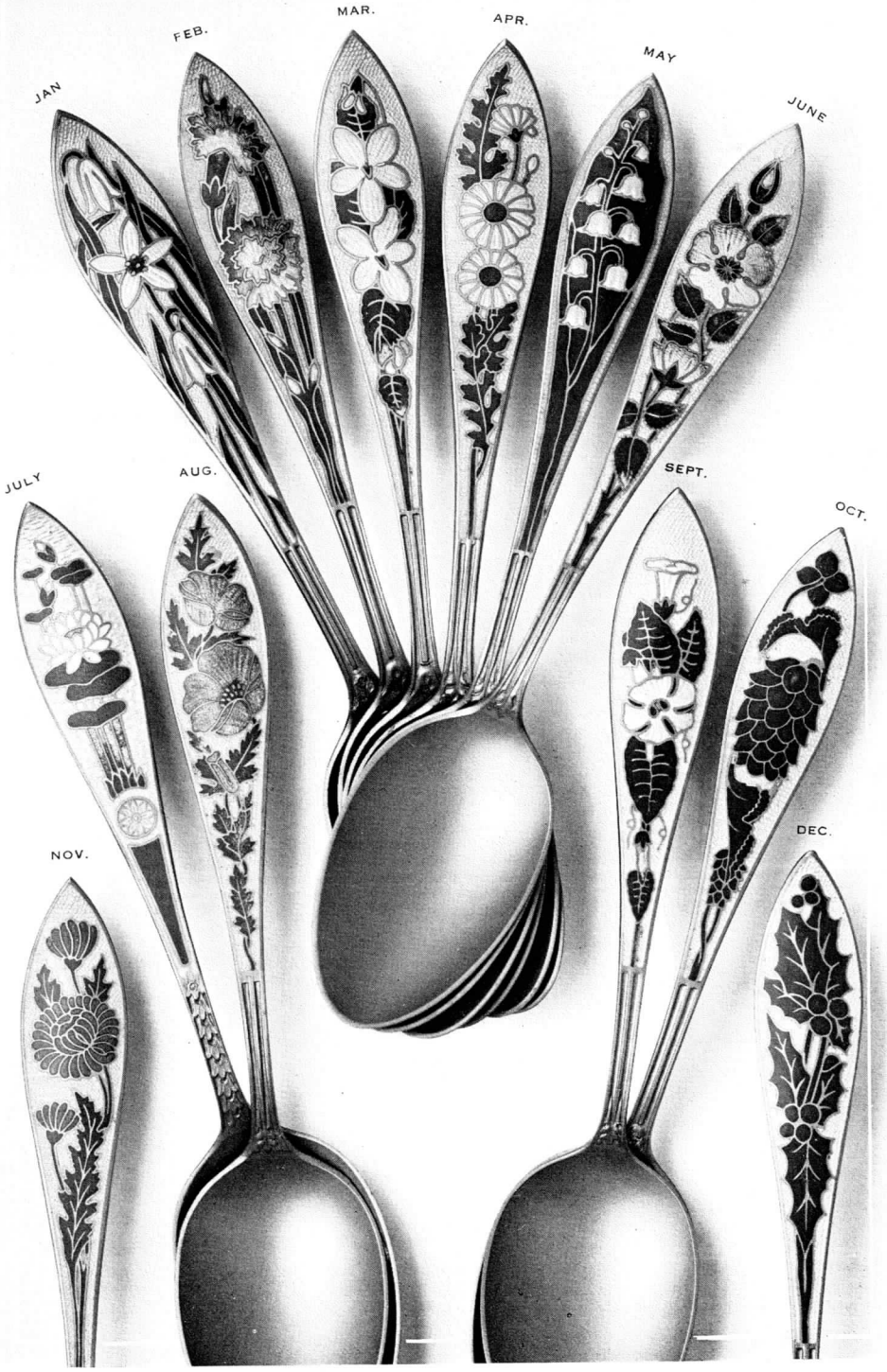
Locket 2173R can be had in two sizes larger, 2174R, $4.50; 2175R, $5.00.

Locket 2179 can be had in two sizes larger, 2180, $3.50; 2181, $4.00.

Locket 2172, can be had in two sizes smaller, 2171, $3.50; 2170, $3.00.

The price with the rose decoration is one dollar additional on all lockets and vanity boxes. We make the above numbers in six different colors: White, light green, light blue, gray, plum and dark blue.

## ENAMELED BIRTHDAY SPOONS




| FLOWER | MONTH |
|---|---|
| Snowdrop, | January. |
| Pink, | February. |
| Violet, | March. |
| Daisy, | April. |

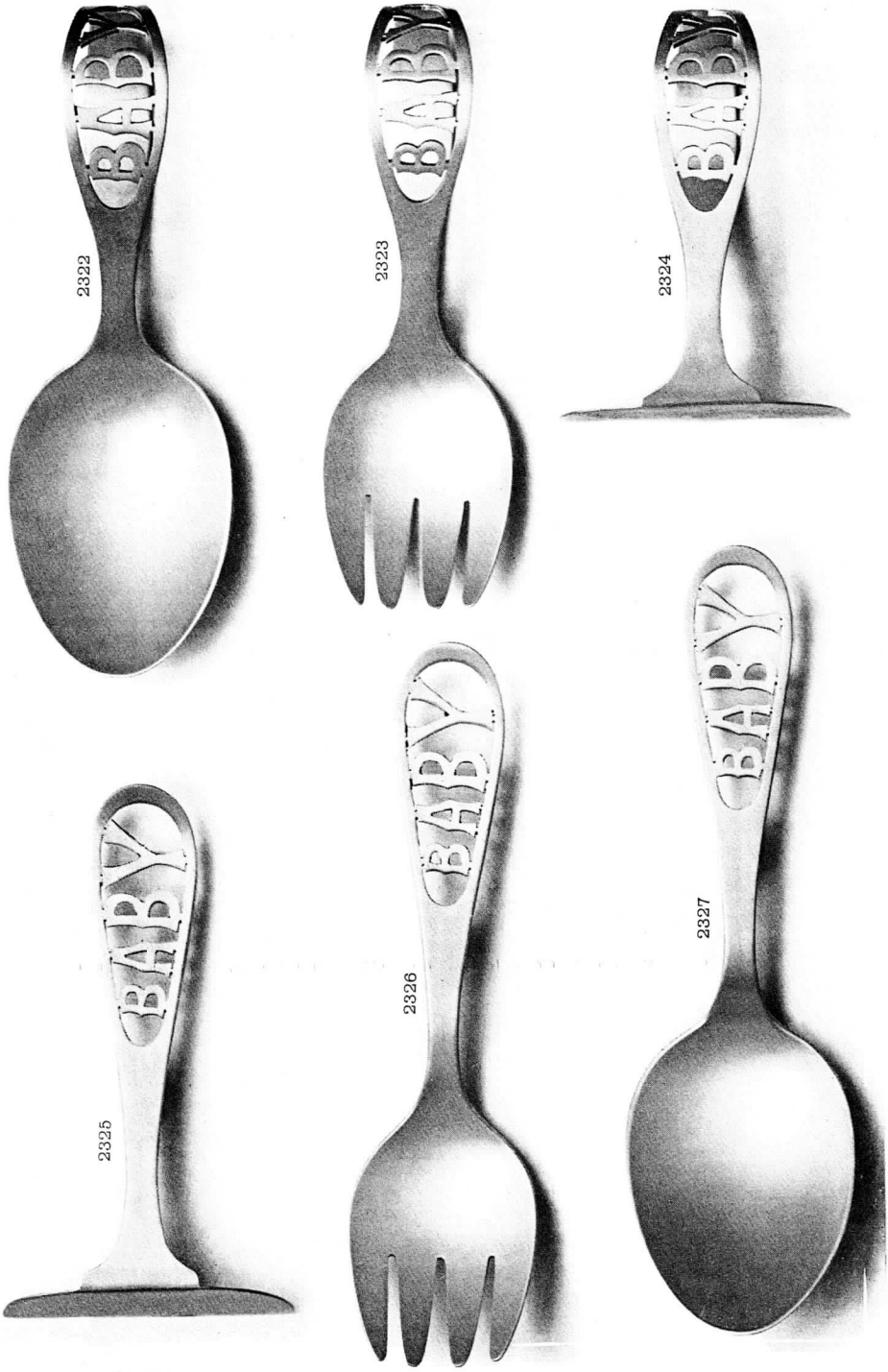
| FLOWER | MONTH |
|---|---|
| Lily of Valley, | May. |
| Rose, | June. |
| Water Lily, | July. |
| Poppy, | August. |

| FLOWER | MONTH |
|---|---|
| Morning Glory, | September. |
| Hops, | October. |
| Chrysanthemum, | November. |
| Holly, | December. |

Price of any of these $15.00 per dozen.

ENAMELED SPOONS

San Gabriel Cloisonne Mission, gilt all over **$15.00** doz.
Plain bowl, enameled handle **$9.00** doz.
No. 679 Enameled bowl and enameled handle **$18.00** doz.
No. 2 State **$14.50** doz.
622 Enameled bowl and handle, gilt all over **$21.00** doz.
52 Enameled handle **$10.50** doz.
No. 622 Enameled handle and shank **$12.00** doz.
Sutter Fort Cloisonne **$15.00** doz.

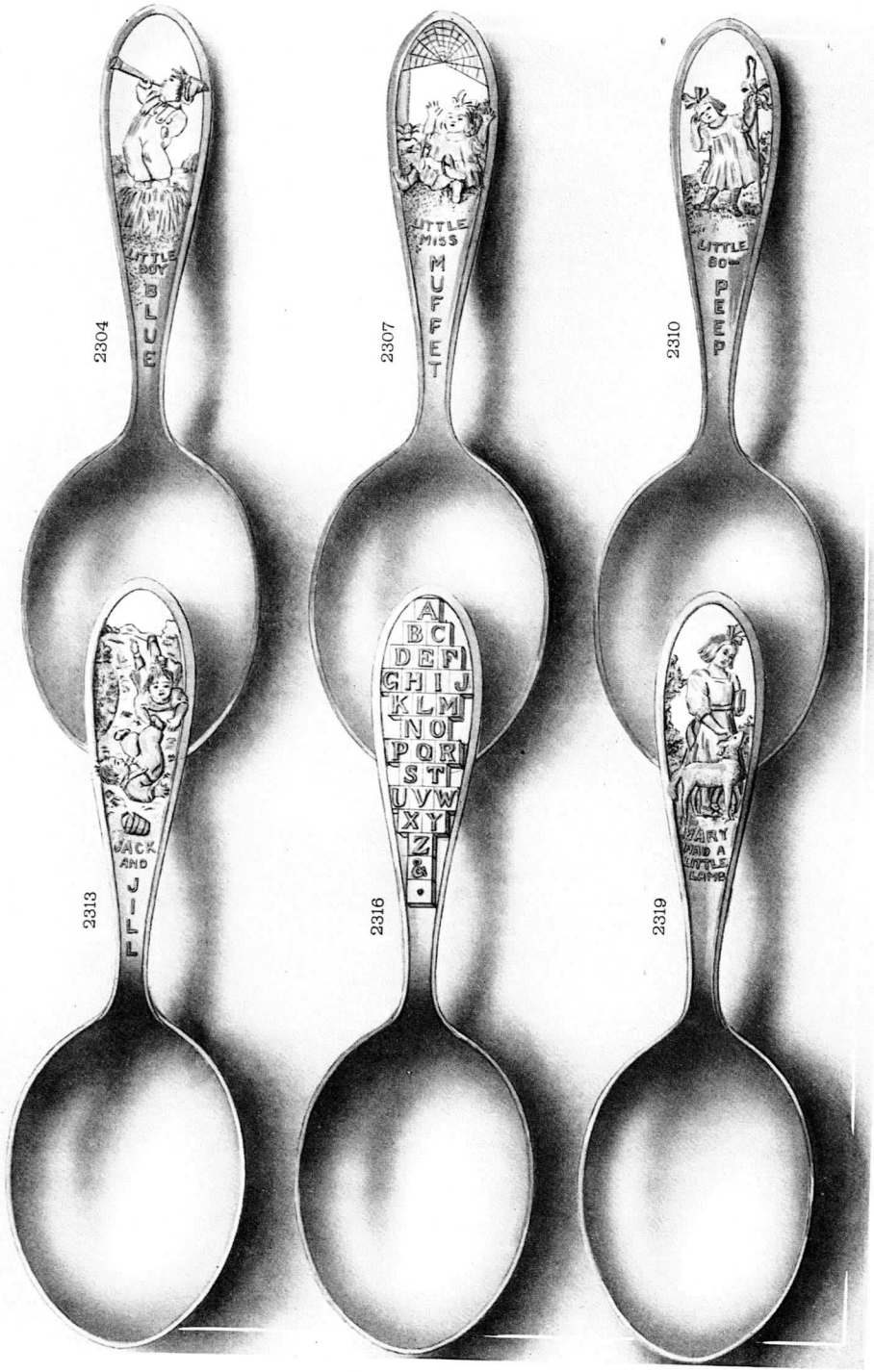



CURVED HANDLE BABY SPOONS

| | | Stamped bowl |
|---|---|---|
| 2322 | **$10.50** doz. | **$11.50** doz. |
| 2323 | **10.50** doz. | —— |
| 2324 | **10.50** doz. | —— |

STRAIGHT HANDLE BABY SPOONS

| | | Stamped bowl |
|---|---|---|
| 2325 | **$9.00** doz. | —— |
| 2326 | **9.00** doz. | —— |
| 2327 | **9.00** doz. | **$10.00** doz. |

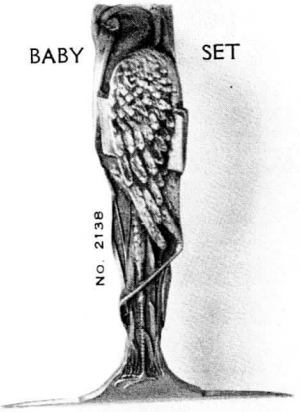



STRAIGHT HANDLE BABY SPOONS

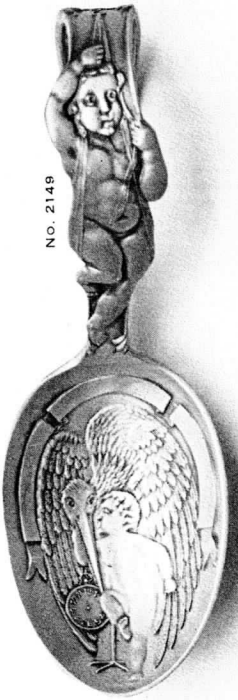
| | | |
|---|---|---|
| 2304, 2307, 2310 2313, 2316, 2319 | Spoons | **$9.00** per dozen |
| 2305, 2308, 2311, 2314, 2317, 2320 | Forks | **9.00** per dozen |
| 2306, 2309, 2312 2315, 2318, 2321 | Pushers | **9.00** per dozen |

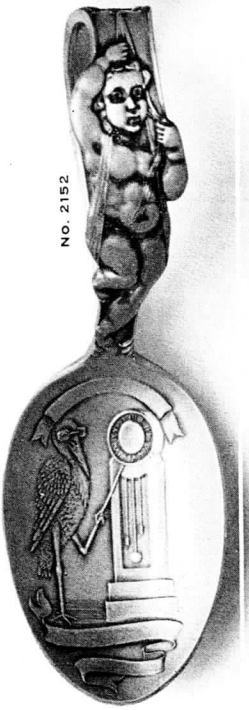
Curved handles in the above designs may be had for **$10.50** per dozen for either spoons, forks or pushers.
In ordering add ½ to the above numbers to indicate curved handles.

BABY SET



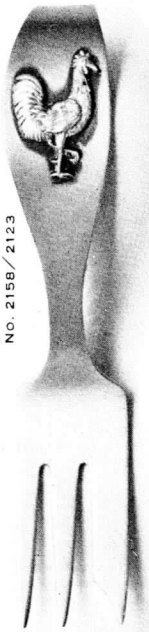
BABY SPOONS

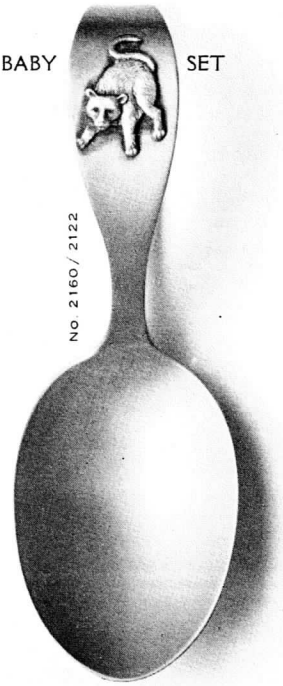


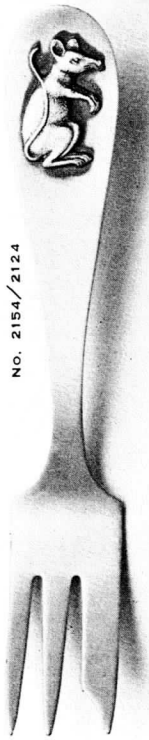


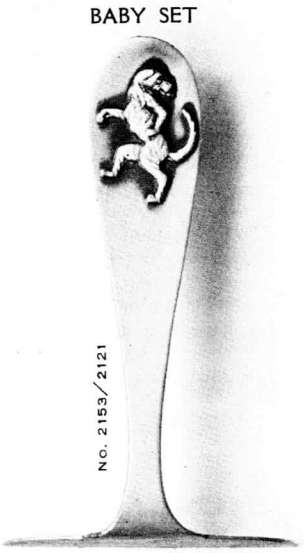

| Number | Satin or Polished bowl | Stamped bowl |
|---|---|---|
| 2137 | **$10.50** | —— |
| 2138 | **10.50** | —— |
| 2143 | **10.50** | **$11.50** |

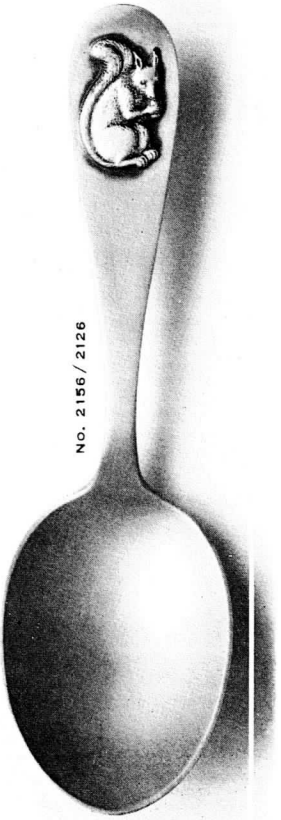
| Number | Satin or Polished bowl | Stamped bowl |
|---|---|---|
| 2149 | **$10.50** | **$11 50** |
| 2150 | **10.50** | **11.50** |
| 2152 | **10.50** | **11.50** |





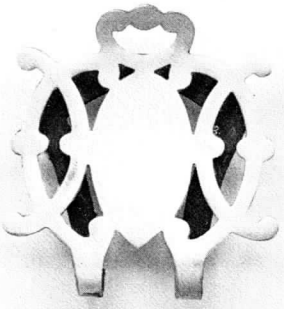




| Number | Satin or Polished bowl | Stamped bowl | Number | Satin or Polished bowl | Stamped bowl |
|---|---|---|---|---|---|
| 2158–2123 | **$11.00** | —— | 2154–2124 | **$8.00** | —— |
| 2160–2122 | **11.00** | **$12.00** | 2153–2121 | **8.00** | —— |
| 2157–2125 | **11.00** | —— | 2156–2126 | **9.00** | **$10.00** |

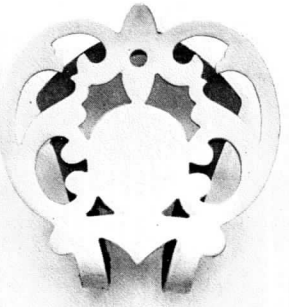
These spoons are made up with plain handle, no ornament applied for $1.00 per dozen less than the prices as given above.

## NAPKIN MARKERS



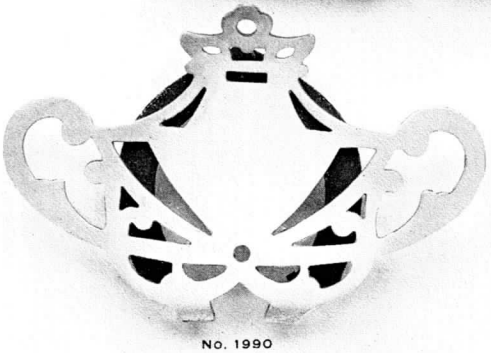
No. 1968

No. 1992

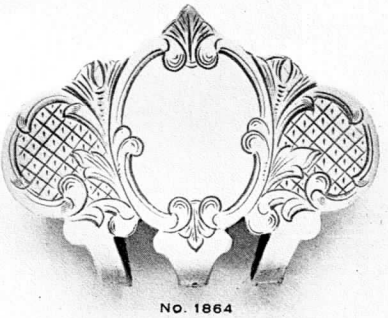


No. 1991

No. 2008



No. 1990



No. 1864

| Number | Dozen | Numbers | Dozen | Numbers | Dozen |
|---|---|---|---|---|---|
| 1968 | **$6.60** | 1992 | **$5.00** | 1991 | **$5.50** |
| 2008 | **36.00** | 1990 | **9.00** | 1864 | **12.00** |

| Number | Dozen | Numbers | Dozen | Numbers | Dozen |
|---|---|---|---|---|---|
| 1866 | **$7.50** | 1993 | **$10.50** | 2004 | **$24.00** |
| 1967 | **7.50** | 1865 | **9.00** | 1969 stamped subject | **12.00** |
| 1969 plain | **9.00** | | | | |

No. 1969 can be stamped with any subject of which we have a bowl die, and made in lots of not less than six.